## **BRUCE ROGERS**

# COMPLETE GUIDE TO THE TOEIC® TEST (31 EDITION

## Audio Script & Answer Key

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## BRUCE ROGERS COMPLETE GUIDE TO THE TO THE TOEIC® TEST 3rd EDITION

## Audio Script & Answer Key



Australia • Canada • Mexico • Singapore • United Kingdom • United States



Complete Guide to the TOEIC<sup>®</sup> Test, 3<sup>rd</sup> Edition Audio Script & Answer Key Bruce Rogers

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# Audio Script & Answer Key

### Lesson 1

#### **Preview Test**

#### Example

- <u>C</u> A. He's waiting in a line.
  - B. He's reading a newspaper.
  - C. He's waving to someone.
  - D. He's writing on a paper.

### **1.** D A. She's holding the fruit.

- B. She's playing a game.
  - C. She's preparing some food.
  - D. She's playing music on the flute.
- **2.** <u>A</u> A. The couple is painting the wall.
  - B. The woman is pushing a stroller.
  - C. They're hanging a painting on the wall.
  - D. They're planting a garden.

### **3.** <u>C</u> A. There is a lock on the door.

- B. There are some cards on a rock.
- C. There is a card in the time clock.
- D. There are several cars lined up.
- **4.** <u>B</u> A. The trains are passing through a tunnel. B. An empty train is passing a loaded one.
  - C. One train is far ahead of the other one.
  - D. Both trains are loaded with coal.
- **5.** <u>C</u> A. He's pushing a steel barrel.
  - B. He's going the wrong way.
  - C. He has just stepped out of the shadow.
  - D. He's waiting at a stop sign.
- 6. <u>A</u> A. The man is holding the book open.
  - B. They're standing by themselves.
  - C. The books are all of different sizes.
  - D. The woman is pointing at the page.

#### Exercise 1.1

<u>C</u> A. The couple is painting the wall.
 <u>M+9</u> B. The woman is pushing a stroller.
 <u>M</u> C. They're hanging a painting on the wall.
 <u>M+9</u> D. They're planting a garden.

### Explanation

- A. Correct.
- B. She is using a roller, not pushing a stroller. (A stroller is a chair with wheels used to take small children for walks.)
- C. They are painting the wall, not hanging a painting.
- D. They are painting a wall, not planting a garden. (Planting sounds a little like painting.)
- **2.** <u>M+S</u> A. There is a lock on the door.

  - <u>C</u> C. There is a card in the time clock.
  - <u>5</u> D. There are several cars lined up.

### Explanation

- A. There is no clock or door in the picture. (However, lock sounds like clock.)
- B. There are cards on a rack, not a rock.
- C. There is a card placed in the time clock. (Time clocks are used to measure the amount of time a person works.)
- D. There are no cars in the photograph, but cars sounds like cards.
- **3.** <u>M</u> A. The trains are passing through a tunnel.
  - <u>C</u> B. An empty train is passing a loaded one.
  - M C. One train is far ahead of the other one.
  - M D. Both trains are loaded with coal.

#### Explanation

- A. There is no tunnel in the photograph.
- B. Correct. An empty train is passing by one loaded with coal.
- C. No, the two trains are passing side by side. One is not ahead of the other.
- D. No, only one train is loaded with coal; the other is empty.
- 4. <u>9</u> A. He's pushing a steel barrel.
  - <u>M</u> B. He's going the wrong way.
    - <u>C</u> C. He has just stepped out of the shadow.
  - \_\_\_\_ D. He's waiting at a stop sign.

### Explanation

- A. He's pushing a wheelbarrow. (Steel barrel sounds like wheelbarrow.)
- B. He would be going the wrong way only if he were in a car.
- C. Correct.
- D. He's not waiting, and he's not at the stop sign.
- **5.** <u>C</u> A. The man is holding the book open.
  - S+M B. They're standing by themselves.
  - M C. The books are all of different sizes.
  - M D. The woman is pointing at the page.

### Explanation

- A. Correct.
- B. Only one of them is standing. (The shelves sounds like themselves.)
- C. Most of the books are exactly the same height.
- D. She's not pointing at anything.

- 1. \_F\_ A. They are speaking to each other through the fence.
  - F B. The police officer is giving her some instructions.
  - Т C. The police officer is taking notes on what she is saying.
  - F D. She appears to be under arrest.
  - F E. She is pointing at the police officer.
  - Т F. There are some vehicles on the other side of the fence.
- 2. <u>F</u> A. They're standing behind a curtain.
  - Т B. They seem to be enjoying themselves.
  - F C. They're at a fancy nightclub.
  - F D. They're up on a stage.
- 3. T A The round building is between two other buildings.
  - F B. The trees block the view of the buildings.
  - F C. One of the buildings is being demolished.
  - F D. The round building is the shortest of the three.
  - Τ E. Palm trees grow around the round building.
  - F\_\_ F. It's late at night.
- 4. F A. The elevator is too crowded to get on.
  - F B. The elevator is going up.
  - Τ C. The railing in the elevator seems to be made of metal.
  - Т D. No one is waiting on this floor for the elevator.
  - Т E. The elevator doors are wide open.
  - F F. The elevator is probably in the basement.

- 5. F A. The man is starting the motorcycle.
  - F B. The crowd is watching the motorcycle races.
  - Т C. The man in the jacket has a walking stick.
  - Τ D. Some people are crossing the street.
  - Т E. The motorcycle is parked by the curb.
- Т A. They appear to be at an art exhibit. 6.
  - F B. Both of the men are wearing ties. F
    - C. They are painting the pictures.
  - F D. The woman has a flower in her hand. Т
    - E. The man with the glasses has his coat on his arm.
- 7. F A. All of the containers are made of metal.
  - F B. The drinking glass is full of a dark liquid.
  - Т C. The drinking glass is clear, but the bottles are made of tinted glass.
  - F D. Someone has spilled water on the table.
  - F E. The drinking glass is standing directly between the two bottles.
  - Т F. The two bottles are the same size.
  - Т G. The bottles are taller than the drinking glass.
- Т 8. A. They are sitting side by side.
  - F B. They are cooking the fish.
  - F C. They are sitting by a concrete roadway.
  - Т D. They are fishing off the side of a pier.
  - F E. They are walking along the river.
  - F F. They are standing on the deck of a fishing boat.
- A. Books are piled on the table.
  - F B. They're skating down the aisle.
  - F C. They're both wearing glasses.
  - Т D. One man is looking at a book.
  - Т E. One man has skates over his shoulder.
  - F F. They seem to be in a bookstore.
- **10.** \_ T A. People are sitting on the steps.
  - F B. They're working in an office.
  - F C. Everyone is talking together.
  - F D. They're meeting at an outdoor café.
  - Т E. Some people are eating lunch.
  - F F. Everyone is wearing a helmet.
- 11. \_ F A. The pool is full of swimmers.
  - F B. The weather seems to be too cold and rainy for swimming.
  - F C. The pool has been emptied of water.
  - Т D. There is a palm tree behind the pool.
  - F E. The pool is surrounded by a high fence.

12. <u> </u>	<ul><li>A. The woman is looking into the baby carriage.</li><li>B. A woman and child are alone in the park.</li><li>C. The bag is hanging on the carriage.</li><li>D. The woman is wearing a jacket.</li><li>E. The carriage is being pushed down the hallway.</li></ul>
13F	<ul><li>A. He is staring at the road in front of him.</li><li>B. He is sitting in an open sports car.</li><li>C. The driver is angry because of the heavy traffic.</li><li>D. The pouring rain has made driving</li></ul>
	<ul> <li>D. The pouring rain has made driving dangerous.</li> </ul>
 F	<ul><li>E. He is wearing sunglasses.</li><li>F. The driver is adjusting the rear-view mirror.</li></ul>
14. <u>F</u>	<ul> <li>A. One of the scientists is looking into a telescope.</li> </ul>
<u>    T    </u>	<ul> <li>B. One man is examining a flask in the sunlight.</li> </ul>
T F	<ul><li>C. They are all wearing white lab coats.</li><li>D. The woman is showing the men the results of her experiment.</li></ul>
F	<ul><li>E. One of the men is drinking a cup of tea.</li><li>F. Because of the cold weather, they are wearing warm coats and gloves.</li></ul>
15. <u>F</u>	<ul> <li>A. There are many books on the shelves.</li> <li>B. The aisles of the store are crowded with shoppers.</li> </ul>
<u>    T    </u>	C. Boxes have been placed on the high shelves.
F T	<ul><li>D. Housewares are for sale in this store.</li><li>E. The floor of the warehouse is neat and clean.</li></ul>
Exercise Part A	1.3
1. <u>B</u>	<ul><li>A. The woman has a pain in her hand.</li><li>B. The woman is writing with a pen.</li></ul>
<b>2.</b> <u>B</u>	<ul><li>A. The bike is sitting on the deck.</li><li>B. The bike is parked on the dock.</li></ul>
3. <u>B</u>	<ul><li>A. There are many resources here.</li><li>B. The racehorses are running down the track.</li></ul>
<b>4.</b> <u>A</u>	<ul><li>A. She's packing up her clothes.</li><li>B. She's picking up her suitcase.</li></ul>

- 6. <u>B</u> A. A woman is getting her hair dyed.B. She's having her hair dried.
- 7. <u>B</u> A. He's started singing.
  B. He's swinging the club.
- 8. <u>A</u> A. The woman is handing the man some copies.
  - B. The woman is giving the man some coffee.
- 9. <u>A</u> A. She's tasting the water. B. She's testing the bottle.
- **10.** <u>B</u> A. The child is playing on the sled. B. The child is coming down the slide.

### Part B

"Sc	ound-Alike" Word	"Correct" Word
1.	pain	pen
2.	deck	dock
3.	resources	racehorses
4.	picking	packing
5.	driving	diving
6.	dyed	dried
7.	singing	swinging
8.	coffee	сору
9.	test	taste
10.	sled	slide

### Exercise 1.4

### Part A

- **1.**BA. All of the men are drinking from cups.B. The three men are wearing caps.
- 2. B A. Someone is about to throw a dart.B. The bulldozer is moving the dirt.
- **3.** <u>A</u> A. The worker is climbing a ladder. B. The man is writing a letter.
- **4.** <u>B</u> A. The truck is in the right lane.B. The truck is right in front of the plane.
- **5.** <u>A</u> A. The man is standing in front of the desk.B. The woman is sitting on the deck.
- 6. <u>B</u> A. Fish are swimming in the tank.B. Dishes are piled in the sink.
- A. Arrows point the way for travelers.B. The airport corridor is long and narrow.
- 8. <u>A</u> A. She's sitting near the flowers.
  - B. She's putting out the fires.

- 9. <u>B</u> A. There are many tables outside the café.B. There is a tangled mass of cables.
- **10.** <u>B</u> A. Grain is stored in these towers.B. The cranes tower over the buildings.

Ра	Part B								
"Se	ound-Alike" Word	"Correct" Word							
1.	cups	caps							
2.	dart	dirt							
3.	letter	ladder							
4.	lane	plane							
5.	deck	desk							
6.	fish*	dishes*							
7.	narrow	arrows							
8.	fires**	flowers**							
9.	tables	cables							
10.	grain	cranes							

\* Tank also sounds a little like sink.

\*\* Sitting also sounds a little like putting.

### **Review Test**

- **1.** <u>C</u> A. They're feeding the baby.
  - B. The baby appears to be crying.
  - C. The baby is on the table between them.
  - D. They're both looking down at the baby.
- **2.** <u>C</u> A. He's weighing himself on a scale.
  - B. He's looking at the pictures.
  - C. He's lifting weights.
  - D. He's waiting for the elevator.
- **3.** <u>D</u> A. The letter is in his hands.
  - B. He's sawing a board.
  - C. He's making an announcement.
  - D. Some notices are on the board.
- **4.** <u>A</u> A. The globe is surrounded by maps.
  - B. The charts are hanging on the wall.
  - C. Some mops are on the floor.
  - D. People are taking naps.
- **5.** <u>C</u> A. The three people are carrying flags.
  - B. They've all taken off their jackets.
  - C. The two men are shaking hands.
  - D. They're walking into the building together.
- 6. <u>A</u> A. The sign lists some prices.
  - B. She's showing the clothes to a customer.
  - C. The lamp is shining right in her face.
  - D. She's marking the calendar.
- 7. <u>C</u> A. He's paying the cashier.
  - B. He's performing in a play.
  - C. He's playing a song.
  - D. He's arranging the flowers.

- 8. \_D\_\_\_\_A. The table is round.
  - B. There's a cable stretched across the floor.
  - C. Someone needs to set the table.
  - D. There's a view of the street from this table.
- **9.** <u>B</u> A. The guitarists are up on the stage.
  - B. There's a tag on each of the guitars.
    - C. Stars can be seen overhead.
    - D. There are many instruments on the control panel.
- **10.** <u>A</u> A. There's a row of trees along the street.
  - B. The buildings are hidden by the trees.
  - C. There are three buses in a row.
  - D. Traffic is heavy at this time of day.

### Lesson 2

### **Preview Test**

### Sample

- <u>A</u> Where have you been, Steve? A. At the gymnasium.
  - B. Very well, thanks.
  - C. Yes, I have.
- 1. \_B\_ Did you finish that project yet?
  - A. It was a difficult one.
  - B. Yes, finally, a week ago.
  - C. No, there's only one.
- **2.** <u>C</u> What color is your new car?
  - A. I bought a sports car.
  - B. New cars are expensive.
  - C. It's bright blue.
- **3.** <u>B</u> Can you tell me when the next planning meeting will be?
  - A. Every month.
  - B. This Monday at ten.
  - C. Yes, that's the plan.
- 4. <u>C</u> Are you taking the 3:00 p.m. flight to Paris? A. From New York.
  - B. It leaves in an hour.
  - C. No, the 7:00 p.m. flight.
- 5. <u>A</u> How was the party Friday night?
  - A. Very enjoyable.
  - B. By car.
  - C. Until around midnight.

- **6.** <u>B</u> Do you prefer playing tennis or golf?
  A. All right, let's play.
  B. I like both.
  - C. I didn't play tennis.
- 7. <u>A</u> What do you think of the plan to open an office in Yokohama?
  A. I think it's a great idea.
  B. I'll leave the office open.
  - C. I'm going next month.
- 8. <u>A</u> May I talk to you for a few minutes?
  A. Sure. What about?
  B. Yes, thanks to you.
  - C. If you're not too busy.
- 9. <u>C</u> Wasn't that a fascinating article?
  - A. Yes, he was fascinating.
  - B. It will be finished soon.
  - C. Yes, it was very interesting.
- How many suitcases are you bringing?
  A. Quite expensive.
  B. They're very full.
  - C. Two or three.
- **11.** <u>B</u> That presentation wasn't very long, was it? A. No, it wasn't very difficult.
  - B. You're right it was quite short.
  - C. Thanks, I enjoyed it.
- **12.** BMs. Lee's plane will be delayed by an hour.A. Yes, I have a layover in Boston.
  - B. That's okay I can pick her up later.
  - C. Yes, I'll be arriving later today.

- 1. How long have you known Mr. Park? Information question
- 2. What kind of company do you work for? Information question
- **3.** Does Martha still work here? Yes/no question
- **4.** Do you want to stay in tonight or go out? *Other (Alternative question)*
- 5. Why did you ask me that? *Information question*
- **6.** Could you come back for another interview tomorrow? *Yes/no question*

- 7. Please press the button. *Other (Statement)*
- 8. Don't you like this food? Other (Negative question)
- **9.** When did the movie start? *Information question*
- **10.** Harry is a good friend of yours, isn't he? *Other (Tag question)*
- **11.** Were you involved in an accident? Yes/no question
- **12.** Can you tell me where the sales meeting will be held? *Other (Question with embedded sentence)*

- **1.** <u>A</u> What has Roger been doing?
  - A. He's been busy with his job.
  - B. He's fine, I'm sure.
  - C. He's in New York City.
- 2. <u>C</u> What's the name of that restaurant?
  A. They mainly serve seafood.
  B. On Harborside Boulevard.
  - C. It's called the Dolphin Café.
- **3.** <u>A</u> What's the matter with the CD player?
  A. I think the batteries are dead.
  B. I bought it at an electronics store.
  - C. Yes, it's a good brand.
- 4. <u>C</u> What kind of music does that band play?
  A. At a nightclub.
  B. Around 8 o'clock.
  - C. Rock and roll, mostly.
- 5. <u>B</u> What time is Mr. Abe's flight due? A. In June.
  - B. Three in the afternoon.
  - C. He'll be leaving soon.
- 6. <u>A</u> What does Lily do for a living?
  - A. She's an architect.
  - B. She lives in Montreal.
  - C. She has a nice apartment.
- 7. <u>A</u> What's it like out today?
  - A. It's sunny and warm.
    - B. I'd like to go to the beach today.
    - C. I was out all day.

- B. B What do you think of the new software?
  A. I've been thinking about it for an hour.
  B. It certainly seems easy to use.
  C. It's available now.
- 9. <u>A</u> What flight are you taking to Rio?
  A. Flight 649, leaving at 9 p.m.
  B. It was quite pleasant, thanks.
  C. Nearly eight hours.
- 10. <u>C</u> What does Mr. Weis look like?
  A. He enjoys sports a lot.
  B. He's looking for another position.
  - C. He's tall and has dark hair and a beard.

- **1.** <u>A</u> How well can Pamela ski?
  - A. She's an expert.
  - B. Every few weeks.
  - C. In Switzerland.
- A How about another cup of coffee?
  A. No thanks, I've already had two.
  B. It's quite strong.
  C. One dollar.
- **3.** <u>*C*</u> How much is that sweater?
  - A. It's made of wool.
  - B. At the shopping mall.
  - C. It's on sale for half price.
- **4.** <u>B</u> How many eggs do you need for the cake? A. Sure, I'd enjoy some.
  - B. Half a dozen.
  - C. They're large eggs.
- **5.** <u>C</u> How old is your car?
  - A. It's a bright red sports car.
  - B. It handles very well, don't you think?
  - C. It's over five years old, but it looks newer.
- 6. <u>A</u> How often do you play golf? A. At least once a week. B. Hundreds of times.
  - C. I need more practice.
- 7. \_B How far do you jog every day?
  - A. Early in the morning.
  - B. A couple of kilometers.
  - C. Before breakfast.
- **8.** <u>*C*</u> How did you find the mistake?
  - A. It was excellent, thanks.
  - B. Just a little one.
  - C. By going over the problem again and again.

- 9. <u>C</u> How will I recognize you at the airport?
  A. There are signs that direct you to it.
  B. I'll get there by bus.
  C. I'll be holding a sign with your name on it.
- **10.** <u>C</u> How about coming over for dinner this evening?
  - A. Salad, soup, and pasta.
  - B. It was delicious, thanks.
  - C. Sorry, but I can't this evening.
- How many times have you been to Sydney before?A. This is my second trip here.
  - B. It took fifteen hours to get here.
  - C. For around a month.
- **12.** <u>B</u> How long have you worked in marketing? A. It's on the twenty-third floor.
  - B. For around five years.
  - C. It's an interesting field.
- **13.** <u>A</u> How early will we have to leave?
  - A. By six a.m., at least.
  - B. Let's take a taxi.
  - C. About ten miles from here.
- **14.** <u>C</u> How did you like Prague?
  - A. Yes, very much.
  - B. Only a week.
  - C. It's a charming city.

- 1. \_C\_\_ When did the flight to Los Angeles leave?
  - A. In about an hour.
  - B. From Tokyo.
  - C. Twenty minutes ago.
- 2. <u>A</u> When do you usually listen to the radio?
  - A. When I'm in my car.
  - B. Since about noon.
  - C. Not for a long time.
- 3. <u>A</u> Where is Mr. Arikan from?
  - A. He's from Turkey.
  - B. He's in his room.
  - C. He went to his office.
- 4. <u>C</u> Where did I put those stamps?
  - A. No, not at this time.
  - B. At the post office.
  - C. In your desk drawer, I think.

- 5. <u>C</u> When will the company picnic be held?
  A. Until about four o'clock.
  B. In Buckingham Park.
  - C. On Saturday at noon.
- 6. <u>B</u> When was this company founded? A. By Mr. DeClerque. B. In 1952.
  - C. In Paris.
- 7. <u>A</u> Where will you stay when you're in Seoul?
  - A. At a hotel downtown.
  - B. In around three days.
  - C. I'm going there on business.
- 8. <u>C</u> Where are you moving?
  - A. Next Saturday.
  - B. Because I have a better job there.
  - C. To San Francisco.

- 1. <u>A</u> Why did Mr. Maas go to Singapore this week? A. To attend a trade fair.
  - B. He flew on Far Eastern Airlines.
  - C. I believe he will.
- 2. <u>A</u> Why don't you take a public speaking class? A. That's a good idea.
  - B. Because I enjoy public speaking.
  - C. I was speaking with my boss.
- **3.** <u>C</u> Who's that woman you spoke to in the lobby? A. I told her I'd meet her in the lobby.
  - B. To get some important information from her.
  - C. She's an old friend of mine from college.
- 4. <u>B</u> Whose apartment did you sublet?
  - A. On the second floor.
  - B. Mr. Krause's.
  - C. For the next six months.
- 5. <u>C</u> Which jacket is yours?
  - A. Yes, it's mine.
  - B. I have one just like that.
  - C. The brown leather one.
- 6. \_B\_ Which way did Mr. Nishida go?
  - A. He left over an hour ago.
  - B. He turned right when he went out the door.
  - C. He's traveling by train.
- 7. <u>C</u> Whose car is this parked behind mine? A. It's been there all afternoon.
  - B. This parking lot is owned by the city.
  - C. I think it belongs to Mark.

- **8.** <u>A</u> Which page is missing from the report?
  - A. The last page.
  - B. It's five pages long.
  - C. The report is on your desk.

- **1.** <u>A</u> Who lives upstairs?
  - A. My cousin Brigid.
  - B. On the second floor.
  - C. No, I'm going downstairs.
- **2.** <u>C</u> Where is Udo from?
  - A. Back to Hamburg.
  - B. A few years ago.
  - C. He comes from Hamburg.
- **3.** <u>A</u> When did the merger take place? A. Last January.
  - B. In Miami.
  - C Early post vo
  - C. Early next year.
- 4. <u>C</u> Why don't we get something to eat before the game?
  - A. A sandwich and some coffee, please.
  - B. The game starts in an hour.
  - C. That sounds like a good idea.
- 5. <u>B</u> How long has Fred been working on this project?
  - A. He's worked very hard on it.
  - B. For at least six months.
  - C. The project should be finished soon.
- 6. <u>C</u> What are you going to order for dinner?
  A. Because I'm very hungry.
  B. To the restaurant around the corner.
  - C. Salad, steak, and baked potato.
- 7. <u>A</u> What's the matter with the copier?
  A. I don't know it just stopped working.
  B. I made several copies.
  C. No, it's not hard to use.
- 8. <u>B</u> When's the last time you took a vacation? A. This is the last time.
  - B. Last summer, I guess.
  - C. In the Virgin Islands.
- 9. <u>B</u> What business is Mr. Tang in?
  - A. He's very busy these days.
    - B. He owns a small trading company.
    - C. Right down the street.

- 10. <u>C</u> What time should we leave for the airport?
  A. A few hours ago.
  B. We should take the shuttle bus.
  - C. About seven-thirty.
- How late did they work last night?
  A. They were quite late for work.
  B. Until 10 p.m.
  C. By this morning.
- 12. A Whose CD-Rom is this?
  A. It's mine I've been looking all over for it.
  B. Joan is using that computer right now.
  C. It's on the desk.
- 13. <u>C</u> What did you think of Barcelona? A. Yes, quite often.B. I was there last year.
  - C. What an exciting city!
- How do you like the new office furniture?
  A. To tell you the truth, I preferred the old.
  B. It's brand-new furniture.
  C. My new office is across the hall.
- **15.** <u>A</u> Where are these goods going to be stored? A. In our warehouse.
  - B. The store is on Nelson Road.
  - C. Maybe, if they're good enough.
- **16.** <u>C</u> Which channel is the early news on? A. It's on at ten o'clock.
  - B. No, it's not too late.
  - C. It's on Channel Eight.

- 1. <u>A</u> Are you a friend of Shio's? A. Oh, sure, I've known Shio for years.
  - B. No, I've never met Shio's friend.
  - C. I met him at a trade conference.
- 2. <u>C</u> Did you enjoy the game? A. The game started at four. B. Thanks, I will. C. It was great.
- **3.** <u>A</u> Have you had a chance to look around
  - the city yet? A. I haven't even been out of my hotel.
  - B. I've been to that city several times.
  - C. I can't find it on the map.
- 4. <u>B</u> Is the highway still closed?
  - A. No, it's a long way from here.
  - B. It is, but it should be open again soon.
  - C. For weeks now.

- **5.** B Did you know many people at the party?
  A. There were about twenty people there.
  B. A few, but not many.
  C. A lot of fun.
- 6. B Are you still planning to attend that conference in Rotterdam?
  A. It's been planned for over a year.
  B. Unfortunately, I had to change my plans.
  C. It's going to last all week.
- 7. <u>C</u> Will you be back to work on Monday?
  A. In the human resources department.
  B. I work every Monday.
  C. If I feel better by then.
- B. B Were there any calls while I was out?
  A. Yes, you can use my telephone.
  B. One from your travel agent.
  - C. No, I didn't call you.
- 9. <u>B</u> Have you ever been mountain climbing? A. It's thousands of feet high.
  - B. Never, but I'd love to go sometime.
  - C. That's a good idea.
- **10.** <u>C</u> Do you have to spend the night in Atlanta? A. Yes, there's a lot to do there at night.
  - B. Several hundred dollars.
  - C. No, I'll probably return here later this evening.

- 1. <u>C</u> May I take your picture, please?
  - A. Here's one.
  - B. It's a picture of my brother.
  - C. Of course, go ahead.
- 2. <u>C</u> Would you mind if I skipped this meeting? A. For about an hour.
  - B. Yes, you can attend if you like.
  - C. No, you don't really have to be here.
- B. Could you take this file to Ms. Del Rio?
  A. The file is in Ms. Del Rio's office.
  B. I'll see that she gets it right away.
  - C. Because she asked me to.
- **4.** <u>B</u> Do you want to go out and hear some music tonight?
  - A. Yes, I can hear it clearly.
  - B. That would be fun.
  - C. At a concert hall.

- 5. <u>A</u> Can I get you a couple of aspirin? A. Thanks — I have a terrible headache.
  - B. Yes. there are a few.
  - C. In the cabinet.
- B Would you and your partner be able to join us for a game of golf this weekend?
   A. We've already joined.
  - B. We'd be delighted.
  - C. We won that game.
- 7. <u>C</u> Should I open the window? A. No, it shouldn't be.
  - B. Yes. it is.
  - D. Yes, ILIS.
  - C. Please don't.
- A. In a moment I'm still looking at the menu.
  - B. I'd be happy to take your order.
  - C. Yes, I believe I will.
- **9.** <u>A</u> Is there anything I can do to help with the mailing?
  - A. You could stuff these envelopes.
  - B. That isn't very helpful.
  - C. I'm sure the mailing will help.
- 10. <u>C</u> Would you like to use the phone? A. The line was busy.
  B. It's in the kitchen.
  C. Just to make a quick call.
- **11.** <u>C</u>Do you have a match?A. It doesn't match your shirt.B. I haven't seen it.
  - C. I never carry matches.
- **12.** <u>C</u> Have you bought your airline tickets yet?
  - A. It hasn't arrived yet.
  - B. I still have them.
  - C. I've already got them.

- 1. <u>A</u> Can you tell me where I can change my money?
  - A. At most banks and large hotels.
  - B. I don't know where your money is.
  - C. No, I don't have any change.
- 2. <u>C</u> Do you know when the museum opens?
  A. Yes, I think it is.
  B. On Seventh Street.
  - C At 10 I believe
  - C. At 10, I believe.

- **3.** <u>B</u> Do you want a small drink or a large one? A. Yes, please.
  - B. I'll have a small one, please.
  - C. No, it isn't.
- B Would you rather spend your vacation in Bermuda or the Bahamas?
   A. I sure would.
  - B. Either would be wonderful.
  - C. Yes, it's an expensive trip.
- **b** Does anyone know whose address book this is?
   **a** I don't know him well.
  - B. It looks like Allen's.
  - C. I'm not sure where he lives.
- 6. <u>C</u> Do people in your country drive on the left side of the road or the right? A. Yes, we do.
  - B. You're right about that.
  - C. On the left.
- 7. <u>A</u> Will you let me know if Mr. Constas calls?
  A. I'll transfer the call to you if he does.
  B. If he calls, tell him I'm out.
  C. He can use my phone if he wants.
- 8. <u>C</u> Do you know whether the contract was signed?
  - A. In the president's office.
  - B. I contacted them yesterday.
  - C. I believe it was.
- 9. <u>C</u> Should I put your groceries in paper or plastic bags?
  - A. Put them in bags, please.
  - B. Yes, you should.
  - C. Paper, please.
- **10.** <u>B</u> Do you know that your plane is already boarding?
  - A. Yes, it's ready to be boarded.
  - B. Already? Then I'd better get on board.
  - C. In about an hour.
- **11.** <u>A</u> Will you be paying by cash, check, or credit card?
  - A. I'll write you a check.
  - B. Whenever you want.
  - C. You have an excellent credit rating.
- **12.** <u>A</u> Do you want the chicken or the fish?
  - A. I don't know they both sound good.
    - B. I'd like chicken or fish.
  - C. No, not at all.

- **13.** <u>C</u> Do you know why Stefano is late? A. He's late again.
  B. Almost an hour.
  - C. Maybe he had car trouble.
- 14. <u>C</u> Can you tell me where the keys are?
  A. They're for my car.
  B. No, they're not the right keys.
  C. I have them in my pocket.
- 15. B Did you know that Bill's sister is a pop singer?
  A. No, I've never heard that song.
  B. Really? I never knew that.
  C. Yes, I've heard that Bill is a good singer.
- 16. B Will that be economy class, business class, or first class?
  A. I think so.
  B. Business class, please.
  - C. It was first class.

- **1.**BThe printer had another malfunction.A. That's its function.
  - B. Yes, I'm afraid it did.
  - C. No, I had one already.
- 2. <u>A</u> Cathy speaks Japanese very well, doesn't she?
  - A. She's quite fluent.
  - B. She'd like to learn Japanese.
  - C. She enjoyed her trip to Japan.
- **3.** <u>A</u> Haven't you heard that joke before?
  - A. No, I never have.
  - B. Yes, I've told it before.
  - C. It wasn't very funny.
- **4.** <u>C</u> Aren't you hungry?
  - A. I'm not angry.
  - B. I can't do it.
  - C. I'm starving!
- **5.** <u>B</u> He didn't have to get an X-ray, did he?
  A. He doesn't know where it is.
  B. Fortunately, he didn't.
  - C. The X-ray machine is on the second floor.
- 6. <u>B</u> Let's take a break.
  - A. No, I don't think it's broken.
  - B. Fine, but just for a few minutes.
  - C. We took it away.

- A Shouldn't we get some gasoline?
  A. Why? We still have half a tank.
  B. We shouldn't have bought it.
  - C. They should be more careful.
- 8. <u>A</u> Won't you have a seat?
  A. Thanks, but I don't mind standing.
  B. Yes, it's quite comfortable.
  C. I don't think it is.
- 9. <u>A</u> What a beautiful display!
  A. It does look wonderful.
  B. It's not on display.
  C. This play is very interesting.
- 10. <u>C</u> That's your briefcase, isn't it?
  A. Yes, quite brief.
  B. It's very important.
  C. It's mine all right.
- **11.** <u>B</u> You won first prize, right?
  - A. The prize was perfect.
    - B. No, second prize.
  - C. That's the right answer.
- **12.** <u>C</u>
   This is a sharp knife, wouldn't you say?

   A. Yes, if we can.
  - B. I'd like a sharp knife.
  - C. Very sharp.

- B How long have you been at your present address?
   A. I didn't buy a present.
   B. I've lived here two years.
  - C. She's wearing a new dress.
- A Where should we meet for dinner?
  A. Let's meet at Felicia's Restaurant.
  B. No, I prefer fish.
  C. I don't know what to wear for dinner
  - C. I don't know what to wear for dinner.
- **3.** <u>C</u> Where did you park the car?
  - A. The park is across the street.
  - B. I sent the postcard.
  - C. I parked around the corner.
- 4. <u>A</u> Does anyone know where a rubber band is?
  - A. There are some in that cabinet.
  - B. The band plays on Tuesdays.
  - C. Yes, that's a good brand.

- **5.** <u>A</u> Did you write the report yet?
  A. Yes, I finished it last night.
  B. That's the wrong report.
  - C. No, jets can't land at this airport.
- 6. <u>C</u> How long did you have to wait?
  A. About thirty miles.
  B. About thirty pounds.
  - C. About thirty minutes.
- 7. B Did you buy a new set of golf clubs?
  A. No, I didn't join the club.
  B. No, this is my old set.
  C. Yes, I was slightly upset.
- **8.** <u>B</u> What shape was the table?
  - A. It was in an antique shop.
    - B. It was round.
    - C. It was in excellent condition.
- 9. A Do you have a cold?
  A. Yes, I haven't felt well all day.
  B. Yes, it's freezing out there.
  C. No, not here.
- **10.** <u>A</u> Did you see the tables in the back of the book?
  - A. Yes, they contained a lot of useful information.
  - B. Yes, they were made of dark wood.
  - C. No, I haven't brought the book back yet.

- 1. Did John already talk to you? Yes, I did. *Wrong person*
- 2. When will the work on the Hughes account be done? Catherine is doing the work on it. *Wrong type of question*
- **3.** Do you want an aisle seat or a window seat? No, thank you. *Wrong type of question*
- **4.** How long did you spend in Lisbon? I'll be there for four days. *Wrong tense*
- 5. Is your sister a teacher? No, he isn't. *Wrong person*
- 6. Where did you buy that book? Last week. *Wrong type of question*
- 7. Did the police investigate the incident? Yes, they will. *Wrong tense*

- 8. Can you repair the machine? Yes, you can. *Wrong person*
- **9.** Were you in the hospital? It's on Regent Street. Wrong type of question
- **10.** Where was the training manual? Yes, it was. *Wrong type of question*

### **Review Test**

- <u>A</u> How long has Claire worked in this department?
   A. Since last summer.
  - B. Sure, it's easy for her.
  - C. In the shipping department.
- 2. <u>B</u> Why don't we take a break now? A. I couldn't help it.
  - B. All right, but just for ten minutes.
  - C. No, we don't know what it is.
- **3.** <u>C</u> Would you rather eat with chopsticks or with a fork?
  - A. Yes, thank you.
  - B. I'm not very hungry.
  - C. With chopsticks, please.
- **4.** <u>B</u> Where was the ticket found?
  - A. I've got it in my briefcase.
    - B. On the floor in the concourse.
    - C. From a travel agent.
- 5. <u>A</u> Would you like to leave a message for Mr. Campbell?
  - A. Yes, please ask him to call his travel agent.
  - B. I'm going to leave soon.
  - C. No, I didn't like the message.
- 6. <u>C</u> Can you tell me where to catch the bus? A. At 4:30.
  - B. To the museum.
  - C. Right around the corner.
- 7. <u>B</u> What's the matter with Ms. Braun?
  - A. I'm not mad at her.
    - B. She has a bad headache.
  - C. There she is.
- 8. <u>C</u> Are you sure this is the right road?
  - A. Yes, I'm sure it will be tonight.
  - B. It's on the left side of the road, I think.
  - C. No we'd better stop and get directions.

- 9. <u>A</u> How did you get to work today? A. I rode my motorcycle. B. I saw an ad in the newspaper. C. I worked hard all day. The weather sure is nice, isn't it? A. I don't know what the weather will be like. B. Don't worry; it's not icy. C. It couldn't be any nicer. 11. <u>B</u> May I have another helping of dessert? A. Yes, you can help make it. B. Sure, help yourself. C. No, I've had enough, thanks. 12. <u>C</u> Don't you just love these paintings? A. No, I hate to paint. B. They should be finished soon. C. Yes, they're very impressive. How serious was the accident? 13. A A. Fortunately, it was fairly minor. B. One car ran a red light. C. No, I was only joking. 14. C Would you mind turning on the air conditioner? A. This room is air conditioned. B. Thanks a lot. C. I'm sorry, but it's out of order. 15. <u>B</u> Do you take checks? A. Yes, thanks. B. No, just cash. C. I have them. 16. <u>B</u> Let me know if you're free this afternoon. A. I don't know if it's free. B. I'll check my schedule. C. It didn't cost me anything. 17. <u>C</u> I wonder why the traffic is moving so slowly. A. I'm going as fast as I can. B. About twenty miles an hour. C. Maybe there's an accident up ahead. **18.** <u>A</u> How about going swimming? A. Fine, I'd like that. B. I swim fairly well. C. It's too far to swim. 19. A You haven't been abroad for a long time, have you? A. No, I haven't been overseas for years.
  - B. I lived abroad for several years.
  - C. It won't be possible for me to leave the country.

- **20.** <u>C</u> What's Benjamin like? A. He enjoys playing golf.
  - B. I like him a lot.C. He seems very nice.
- 21. <u>C</u> Do you want her to call you back?
  A. Yes, I'll return her call.
  B. She should be back soon.
  C. Yes, if it's convenient for her.
- 22. A What nice office furniture you have!
  A. Thanks I just had it delivered yesterday.
  B. No, I don't have that type of furniture in stock.
  C. Yes, he does have a nice office.
- 23. A Won't you two join us for dinner?
  A. We'll be glad to.
  B. We don't want to join.
  C. There will be two of us.
- 24. <u>C</u> What time do you usually eat breakfast?
  A. I already did.
  B. Just coffee and toast, usually.
  C. About seven.
- 25. B Do you know if Ms. da Silva is planning to go to Lisbon?
  A. If you want to.
  B. I think that's her plan.
  C. It will be in Lisbon.
- 26. <u>C</u> When did this package arrive?
  A. I sent it yesterday afternoon.
  B. From Toronto, I think.
  C. Earlier this morning.
- 27. <u>C</u> In what room will the presentation be?
  A. I'll be there in a few minutes.
  B. It was on the first floor.
  C. In the meeting room on the first floor.
- **28.** <u>B</u> Whose pen is this? A. Tom has my pen.
  - B. It's mine.
  - C. It's a black one.
- **29.** <u>A</u> Shouldn't we have a going-away party for André?
  - A. Great idea how about this Friday?
  - B. It was a lot of fun.
  - C. André should be leaving soon.
- **30.** <u>C</u> What kind of books do you like best?
  - A. I read a biography.B. This book is the best.
  - C. Mystery novels are my favorites.

### Lesson 3

### **Preview Test**

- M: We don't have any reservations. Is it still possible for us to get a table for two?
- F: You're in luck a party of two just canceled their reservations. We can seat you in about fifteen or twenty minutes.
- M: Great! I was worried, but I guess this is our lucky night!
- **1.** D Where are they?
- 2. <u>B</u> How long will they have to wait for seats?
- **3.** <u>A</u> Why was the man worried?
- F1: Good Morning, National Office Supplies Customer Service Department. Janice Nelson speaking.
- F2: Hello, Janice, this is Ms. Tupton. I'm calling about an order I just received. There were twenty packages of blue paper, but we ordered white paper. I believe we spoke last week about a similar situation. And this time, my manager's upset!
- F1: I'm really sorry, Ms. Tupton I'll take care of the problem right away. Give me the invoice number on the shipment, and I'll get an order of white paper out to you later this afternoon.
- **4.** <u>B</u> What is the problem?
- 5. <u>C</u> What can be inferred from this conversation?
- 6. D What is Ms. Nelson planning to do?
- M1: Front desk.
- M2: Yes, I'd like to have my suit cleaned and pressed. I have an important dinner meeting, so I'll need it by 5:00.
- M1: Certainly, sir. I'll have someone come by your room in just a few minutes to pick it up.
- M2: Please put the charges on my bill. Oh, and I didn't receive the morning paper I asked for. Can you have someone bring that to me as well?
- 7. <u>C</u> What are they mainly discussing?
- 8. \_B\_ Who is the first speaker?
- 9. <u>C</u> What does the second speaker want?
- F: It must be a big change to go from being a marketing manager to a product designer. So, are you enjoying the job?
- M: Not as much as I thought I would. I didn't think I'd have to work so late to meet the deadlines.

- F: Well, give it a chance you've only been in this position for a month. It took me a year of on-the-job training to adjust to the pace around here.
- M: Oh, I intend to. I'm not a quitter. I actually enjoy challenges.
- **10.** D What is the man doing now?
- **11.** <u>B</u> What does the man think about his job?
- **12.** <u>A</u> What advice does the woman give?

### Exercise 3.1

<b>2.</b> u	<b>5.</b> f	<b>8.</b> e	<b>11.</b> o	
<b>1.</b> c	<b>4.</b> p	<b>7.</b> a	<b>10.</b> k	

#### Exercise 3.2

(no tapescript)

<b>1.</b> m	<b>3.</b> a	<b>5.</b> b	<b>7.</b> n	<b>9.</b> h
<b>2.</b> g	<b>4.</b> e	<b>6.</b> i	<b>8.</b> j	<b>10.</b> c

1	<u>A</u> N	M1: There's something wrong with
		this switch. Can you fix it?

- M2: It's not just the switch, I'm afraid. This whole building needs rewiring. M1: But that will cost a fortunel
- M1: But that will cost a fortune!
- 2. <u>C</u> F: Don't you love shopping here?
  - M: I sure do. The farmers' fruits and vegetables are always so fresh.
    - F: And it's nice to be outside when the weather is warm.
- **3.** <u>A</u> M1: I think that suit looks very nice on you. It's a beautiful color, and the material is very high quality.
  - M2: I don't know. The jacket seems too big.
  - M1: You can have that taken in a little.

- 4. B M: Stacey, do you have those blueprints ready yet?
  - F: No, I'm changing the design of the foyer slightly.
  - M: Well, I need to go over them with the builder tomorrow.
- 5. \_D F: I want to put a new deck on the back of my house. Do you know anyone who does that kind of work?
  - M: Why don't you ask Thomas? He did a great job repairing the wooden stairway in mv house.
  - F: I asked him, but he's working on a new construction job.
- 6. B M: Could I get another cup of coffee?
  - Sorry, sir, we're on our final approach F: now.
    - M: Oh, in that case I'd better fasten my seat belt.
- 7. C M: Sorry, ma'am, but no one is allowed in that wing of the plant without an identification badge.
  - F: But I have an appointment with Mr. Salazar.
  - M: I'll call him. He can arrange a visitor's badge for you.
- 8. <u>A</u> M: Isn't this your usual stop?
  - F: Yes, but today I'm going to the library.
  - M: Oh, then you should get off at the next stop and walk up to Clifton Avenue.
- 9. D M: I can't decide what to rent — I like funny movies, but my wife prefers European films.
  - F: There's a wonderful new French comedy that just came in.
  - M: Sounds great. What shelf is it on?
- **10.** A M1: What color is the director's office going to be painted?
  - M2: Lisa decided not to have it painted -she's going to have it wallpapered instead.
  - M1: Well, I guess that's the kind of decision we hired her to make.
- 11. <u>A</u> M1: Can you show me your saws? M2: Power, or hand saws?
  - M1: Power. And I'd like to see your electric drills too.

- **12.** <u>C</u> M1: Mr. Winston, we're going to do a few more tests.
  - M2: Why, is there something the matter?
  - M1: Your blood pressure is higher than we'd like it to be. I'm going to be prescribing some medicine for you as well.

- 1. B F٠ Did you go out in your boat? M: No, we just stood on the dock. F: Did you catch anything? D 2. M: Excuse me, ma'am, that's not your bag. F: Oh — it sure looks like mine. M: I know this is mine — see, this is my ID tag on the handle. **3.** C M: Aren't her portraits beautiful? F: I like her still lifes even more. The fruit looks so real, you could take a bite out of it. M: She certainly is a talented artist. **4.** \_ B M: Have you signed a lease on a place yet? F: Not vet, but I'm interested in a location in a shopping mall over in Glenwood.
  - M: That would be a convenient location for a lot of your customers.
- 5. <u>A</u> M1: Have you seen this model yet? M2: No, but I understand it's very fast. M1: Not just that — it has a huge memory.
- 6. \_D F: You just want a trim, Mr. Krueger?
  - M: Yes, just a little off the top.
  - F: Fine. Step back here, and I'll give you a shampoo.
- 7. A M: There was another serious accident at the corner of Lamont Road and Highway 67.
  - F: Oh, no! That's the third one already this vear.
  - M: The city needs to put a traffic light there.
- **8.** \_ B F: Do you need to rent equipment?
  - Just boots and poles. M:
    - F: All right. I'll stand in line to get lift tickets.
- 9. \_A M: Did you use computers in your previous jobs?
  - F: No, but I worked with them in college.
  - M: I'm afraid we're looking for someone with on-the-job computer experience.

10. <u>C</u>	F: M: F:	Do you want to see that documentary about deep-sea creatures? Sure. What time is it on? It's on at eight on Channel 5.	7. <u>A</u>	M2:	<ul> <li>I had to take a limousine to the airport.</li> <li>That must have been pretty expensive.</li> <li>Yes, but there just wasn't enough time to wait for the shuttle bus. I would have missed my flight.</li> </ul>
Exercise	e 3.5				
1. <u>D</u>	M: F:	I'm going to pick up my wife at the airport. All right, Mr. Maras. If one of your clients calls, when should I tell him you'll be back in the office?	8. <u>A</u>	F: M: F:	Dan is sure in a bad mood this morning. He can't find his new coffee mug. Is that all? Well, I saw it in the conference room.
	M:	Oh, I won't be back until tomorrow morning.	9. <u>D</u>	F: M:	It sure is great to be home. Welcome back, Ms. Shearson. I forget — how long were you living abroad?
<b>2.</b> <u>C</u>	M:	I'm sorry, but the office is closed for the weekend.		F:	It was a year last month.
	F:	What time will it open Monday?	10. <u>B</u>	F:	Are you going to the trade fair in Brussels this year, Jim?
	M:	It isn't open at all then — Monday is a holiday.		M:	I wish I could — I just have too many things to do here.
<b>3.</b> _C_	M:	Has the 7:30 showing of the movie started yet?		F:	Well, at least the distribution manager will be there.
	F:	Yes, sir, about ten minutes ago.			
	M:	Guess I'll come back for the nine	Exercise	3.6	
		o'clock showing — I hate to miss the beginning of a film.	1. <u>D</u>	M:	I'm going to take my bicycle to the bike shop.
4. D	M:	Eva, I understand you've been		F:	Why? It just has a flat tire. Can't you fix that yourself?
		assigned to another sales region.		M:	I suppose I could, but while I'm
	F:	That's right, Carlos. I'm going to be working in the Pacific			there, I want to buy a new bike lock.
	M:	Northwest region now. Congratulations. I know you like	<b>2.</b> <u>C</u>	M:	I don't want to be disturbed while
	171.	that part of the country.		F:	I'm talking to Mr. Utsumi. But Mr. Neufield, you have a meeting scheduled with the chief engineer.
5. <u>B</u>	F:	Frank, I know your brother Joe started working here in 2005. Did you start the year after that?		M:	Call him, please, and postpone our meeting. And hold all my calls.
	M:	No, the year before.	3. <u>D</u>	F:	I've decided to go back to school this fall.
	F:	Oh, I thought Joe started here		M:	What made you decide that, Mary?
		before you did.		F:	There just aren't enough opportunities in this field if you don't have a graduate
6. <u>B</u>	M1:	Hello, this is Patrick — I'm not feeling very well, and I don't think		_	degree.
	M2:	I'll be in to work this morning. Sorry to hear that, Patrick. Do	<b>4.</b> <u>A</u>	F:	What happened to the music? Is there something wrong with the CD player?
		you think you'll be able to come in tomorrow morning?		M:	Let me look. Umm, no, it looks like the CD is scratched.
	M1:	Actually, if I feel better, I'm going to come in sometime after lunch.		F:	Too bad — I was really enjoying that song.

5.	D	M٠	Ms. Powers, did you interview Katie?	
υ.		101.		

- F: Yes, and I think she's well-qualified. If her references give her good recommendations, I'll offer her the position.
- M: Oh, I'm sure they will.
- 6. <u>B</u> M1: So, are you still going to Manila next week?
  - M2: No, I think we should invite Mr. Quizon to come here instead.
  - M1: Good idea. He should get familiar with our side of the operation anyway.
- 7. <u>C</u> F: Don't get those documents out of order, whatever you do.
  - M: Uh, oh. You should have told me that sooner.
  - F: You'd better put them back the way they were, then!
- 8. <u>A</u> M: The rent on this apartment is reasonable enough, but I live alone. I don't need this much room.
  - F: I have a one-bedroom unit you may like better, and it's even cheaper.
  - M: Let's take a look at that one.
- 9. D M1: How did your glass tabletop get cracked?
  - M2: I dropped that flowerpot on it.
  - M1: Well, you can always have the glass replaced.
- **10.** <u>B</u> M: Did you know that Mr. Dufour is going to start investing in art?
  - F: He'd better get some good advice first. Art is a risky field of investment.
  - M: He doesn't need to he's an expert himself.

- 1. <u>B</u> M: Aren't you and your husband going to the party Saturday night?
  - F: I'm afraid not, Mr. Lo we just moved here, and we don't have a babysitter for our children.
  - M: Let me give you my wife's number she knows lots of good babysitters.

- 2. D M1: Costs are still too high. They have to be cut.
  - M2: Yes, but how?
  - M1: For one thing, let's start making more use of our own employees and stop hiring so many outside consultants.
- **3.** <u>B</u> M: Did you see that new play at the Odeon Theater?
  - F: I saw about half of it. It was so trite and boring, I got up and left.
  - M: If I didn't know better, I'd say we saw different plays.
- **4.** <u>B</u> M: Arlene, do you have to work this weekend again?
  - F: I don't mind. They pay me time-and-a-half when I work overtime.
  - M: Yes, but everyone needs some time to relax.
- 5. <u>C</u> M: I'm going down to the coffee shop to get something to eat. Do you want to come?
  - F: You know, Hans, after all the work we did today, I'm just going to stay in my room and get a good night's sleep.
  - M: If you don't feel like going out, you could order from room service and eat in your room.
- 6. <u>C</u> F: We need another copier.
  - M: Why? There's nothing wrong with this one.
    - F: Maybe not, but it's practically an antique.
- 7. <u>B</u> M1: Did you know that NorCorp, Inc. just leased its own corporate jet?
  - M2: If their executives want to waste that much money to impress customers, fine.
  - M1: Well, I don't know if they're wasting money — I've seen figures to show that their plan is very cost effective.
- 8. <u>B</u> F: I'm sorry, Ms. Bauer is at a sales meeting.
  - M: I see. Will it last much longer?
    - F: Probably not. Why don't you get yourself some coffee or tea and have a seat over there?

- 9. <u>C</u> F: Can we open a window in here? I need some fresh air.
  - M: Sorry, Donna this is a climatecontrolled building. The windows don't even open.
  - F: It doesn't feel climate-controlled.
- **10.** D F: Did you know the company is going to install its own exercise equipment? We won't have to drive over to this health club every day after work.
  - M: Oh, great I just bought a three-year membership at this place.
  - F: Maybe you can sell it.

		.0	
1.	<u>    B    </u>	F: M: F:	Douglas, do you have any batteries for your flashlight? No. I never think of buying batteries until the electricity goes out. I guess we'll just have to use candles then.
2.	<u>A</u>	F: M: F:	The sky is never this clear at home. You can see for miles out here. And the air smells so fresh.
3.	<u> </u>	F: M: F:	You're going sailing tomorrow? Sure. Want to come? Perhaps. Do you know what the weather is going to be like?
4.	<u>    C    </u>	F: M: F:	As a clerk here, do I get a discount on the clothes I buy? Yes, Natalie, we give our clerks thirty percent off retail prices once they've worked here for a month. Then I guess I'll wait a couple of weeks before I buy any clothes.
5.	D	M: F: M:	How did you get to be so good on the piano? I took lessons when I was a child. So did I, but I sure can't play like you.
6.	<u>A</u>	M2:	When I got to work this morning, the security system had been turned off. Really? That's strange. That's what I thought too.
7.	B		It's going to be another warm day. Of course. You know, I miss living

somewhere that has four seasons. M1: Me, too. I especially miss those cool, brisk autumn mornings.

- 8. D M: According to this memo, we have to
  - attend a special meeting after work today.F: Look again that's only for new employees.
    - M: Oh, you're right.

### **Review Test**

- M: We could do a better job on this project if we had more people working on it.
- F: Sure, Mark, but everyone else is working on the MacDougal job.
- M: True. But we should at least ask the boss for more time to complete it.
- F: Good idea! I'll bring it up with Mr. Stern in our meeting tomorrow.
- **1.** <u>C</u> What is the problem with the project?
- **2.** <u>B</u> What does Mark suggest they ask for?
- 3. <u>B</u> What is the woman planning to do?
- F1: I'd be happy to make your travel plans to Bangkok, Ms. Simmons, and to book a hotel for you. Can I also arrange a tour?
- F2: I don't think so. I'm going there on business to attend an engineering conference. I probably won't have much time for tourism.
- F1: Well, you should take a little time to see some of the sights. You should at least try to visit the Temple of the Dawn. It's famous all over the world. Anyway, if you tell me the dates you plan to travel, I can start making reservations for you.
- 4. <u>B</u> Who is the first speaker?
- 5. A Why is Ms. Simmons going to Bangkok?
- 6. D What is famous?
- M: I'm finished here for today. I just thought I'd let you know that the elevators in this office building passed the safety check. Oh, and I'll be doing another inspection at your downtown office building before long.
- F: Isn't that scheduled for tomorrow?
- M: No, in two days. But, if everything is operating in your other building as smoothly as it is here, I don't expect to be reporting any problems.
- F: Well, I'm relieved to hear that!
- 7. D Who is the man?
- 8. <u>C</u> When will the man go to the downtown office building?
- 9. <u>B</u> How does the woman feel about what the man says?

- M1: May I see your passport or your driver's license please? . . . OK, thanks. Now, how much would you like to exchange, Mr. Lee?
- M2: I'd like \$500 worth of Euros, please. And how much will the charge be for this transaction?
- M1: No, no, there's no service charge since you have an account with us. What size bills would you like?
- 10. <u>B</u> Where are they?
- **11.** D What is Mr. Lee doing?
- 12. D What can be inferred about Mr. Lee?
- M: I can't hear a thing over this music. We can't even talk. Let's go somewhere else for dinner.
- F: But Dennis, the food will be here any minute.
- M: So what? We'll just tell the waiter to cancel our order.
- F: I'd rather stay and eat here, if you don't mind. Why don't we just ask them to turn down the music? Let me get the waiter's attention . . . Waiter!
- **13.** <u>A</u> What does Dennis think about the restaurant?
- 14. <u>C</u> Why does the woman NOT want to leave?
- 15. D What will the woman do next?
- M: Do you like that new office tower on Market Street? You know, the one designed by Marcus Kolb?
- F: I've seen better. And it sure doesn't blend in with those old Victorian buildings on Market Street.
- M: Personally, I really like the contrast of old and new. I think Kolb did a great job.
- 16. B Who is Marcus Kolb?
- 17. D What can be implied about the tower?
- **18.** <u>A</u> What is the woman's opinion of the tower?
- F: Our bid for the Rusnak contract arrived too late to be considered.
- M: That's impossible! I sent it by express messenger service Monday afternoon.
- F: But it had to be there by Monday morning!
- M: Are you sure? Let me check the instructions you emailed me about the delivery. I'm pretty sure I read them correctly.
- **19.** B What does the woman say about the bid?
- 20. B How did the man send the bid?
- **21.** <u>A</u> Why is the man going to check his email?
- F1: Did you see that building we just passed, Nancy? I heard they have some nice apartments there. Wouldn't you like to live around here?
- F2: Yeah, those are nice apartments, but this is too far from my office. Besides, I like living with my sister.

- F1: Well, I think this place would be ideal for me and it's not far from my office at all. Come on, let's get off at the next stop and take a look at that place!
- **22.** <u>C</u> What are they discussing?
- 23. D Where are they?
- 24. D What can be inferred about the speakers?
- M1: You mean it's still not fixed?
- M2: Not yet. Too bad it broke down on the hottest day of the year. And the really bad news is that I still have to pick up a part before I can fix it.
- M1: Well, I hope it's fixed by tomorrow morning. I'm supposed to wear a coat and tie in this office, and I've been dying!
- M2: Well, don't count on that. I won't be able to get the part until late in the afternoon tomorrow, so I won't get back here until the next day.
- 25. <u>A</u> Who is the second speaker?
- 26. <u>C</u> What are they discussing?
- 27. D When will the second speaker return?
- M: The figures from last quarter are in, and it looks like our market share increased.
- F: Yes, but profits were slightly down.
- M: That's because our labor costs went up, and so did our taxes. We're scheduled to start cutting labor costs next quarter, though, so I think we can count on continued growth in this next quarter and for a while after that.
- **28.** <u>C</u> Which of the following decreased?
- 29. A What will most likely happen next quarter?
- **30.** D How does the man feel about their company's future performance?



#### **Preview Test**

### [Questions 1 through 3 refer to the following recorded announcement]

Your attention, please. Stopping momentarily in front of the airport terminal buildings is permitted only for the unloading of passengers and baggage. This applies to all passenger vehicles, and taxis. Airport buses are required to use the special loading zone on Level D. Short-term parking is available at the airport parking structure, and long-term parking is available at the facility on Jones Road. Do not leave your vehicle unattended for any reason. Unattended vehicles will be ticketed and towed to the police lot downtown. Your cooperation is appreciated.

- 1. <u>B</u> What type of vehicle must use the Level D loading zone?
- 2. <u>A</u> Which of these is NOT permitted?
- 3. D Where is long-term airport parking available?

### [Questions 4 through 6 refer to this forecast]

It looks as though our warm, sunny, summer-like weather will continue at least through Saturday and Sunday, so this weekend will be the perfect time to go out to the countryside to view the colorful fall foliage. On Monday, though, it appears we're in for a change. It should be a little cooler with cloudy conditions, and there's a chance of rain. The long-range forecast shows a few snow flurries coming our way by Wednesday of next week. And you can expect to see the temperatures drop to around 22 degrees Fahrenheit that day — that's minus 5 degrees Celsius, folks, so you'd better get out those winter coats.

- 4. D What kind of weather is predicted for the weekend?
- 5. <u>C</u> During what season is this forecast probably being given?
- **6.** <u>B</u> What does the speaker suggest people do on Wednesday?

### [Questions 7 through 9 are based on the following announcement]

Attention, shoppers: someone has just turned in a pair of prescription sunglasses in a black leather case. They were found on the floor of the sporting goods department. If these glasses are yours, please come to the customer service counter to claim them. We would like to remind shoppers to check that their personal belongings are secure at all times.

- 7. <u>C</u> Where is the talk probably being given?
- 8. <u>C</u> What has been found?
- 9. A What is it that shoppers should do?

[Questions 10 through 12 are based on the following talk] And now, ladies and gentlemen, I'd like to present the award for employee of the month to Elizabeth Bryce from the shipping department. She not only received top evaluations from her supervisor, she also submitted a suggestion that could save the company thousands of dollars a year in shipping costs. Besides a small bonus in next week's paycheck, Ms. Bryce gets a reserved parking place for a month — the one right next to the CEO's spot. She also becomes eligible for the employee of the year award, and as you know, the employee of the year wins a new car.

- 10. A\_ Who is Elizabeth Bryce?
- **11.** <u>C</u> Which of the following is NOT true about Elizabeth Bryce?
- **12.** D What does the employee of the year receive?

### [Questions 13 through 15 refer to the following advertisement]

Are you frustrated because you need to know a language for business reasons but you're just too busy to take classes? Then order a language kit from Translingua. Watch our DVD's and work from our CD-ROM in the comfort of your home. Learn in a natural way by listening to native speakers in business situations and then responding to them in your own words. Courses now available in English, Spanish, and Japanese. Courses in French and Russian will be available in the next few months. Each kit contains four workbooks, two DVD's, and one CD-ROM. Call Translingua today.

- **13.** <u>A</u> Who would be most interested in what is being offered in this talk?
- 14. D Which of these courses is NOT presently available?
- **15.** <u>B</u> How many DVD's are enclosed in each kit?

### Exercise 4.1

[Questions 1 through 3 are based on this announcement] Paging Glasgow-bound passenger Kim, Mr. Chang Su Kim. Mr. Kim, please come to the ticket counter of British Airways International or pick up one of the white information telephones located throughout the airport to receive an important message.

- 1. \_C\_ Where is this announcement being made?
- 2. <u>A</u> Why is Mr. Kim being paged?
- 3. <u>C</u> Where are the white telephones located?

[Questions 4 through 6 are based on this announcement] Attention, shoppers. It's time for seafood month again at Food King. Be sure to stop by our fresh seafood department to see our catch of the day. Today's catch is delicious salmon steaks, perfect for grilling over charcoal. Today only, these salmon steaks are two for the price of one. And while you're at it, stop by our bakery for some French bread, still warm from the oven.

- 4. <u>B</u> Who is the audience for this talk?
- 5. D What is being offered at a special price?
- 6. <u>A</u> How long is the special price being offered?

[Questions 7 through 9 are based on this announcement] Attention, all passengers, this is your captain speaking: There is a four-year-old boy named Nicholas who says he became separated from his mother and father in the snack bar on Deck A. He's waiting for his parents in the purser's office on Deck C. And to all our other passengers: we should be docking in the next few minutes. I hope you've enjoyed your trip despite the rough seas.

- 7. <u>C</u> Where is this announcement being made?
- 8. <u>A</u> Who is Nicholas?
- 9. <u>A</u> What problem is mentioned?

[Questions 10 through 12 are based on this talk] The next two-hour tour of Monument Cavern will depart in fifteen minutes. You may purchase your tickets in the gift shop. Tickets are six dollars for adults, four dollars for children six to twelve, and children under six are free. As soon as you have purchased your tickets, please come to the elevators at the north side of the building. The elevators will take you down to the top level of the cave.

- 10. <u>C</u> What will people see on the tour?
- **11.** <u>B</u> How long does the tour last?
- **12.** D At what age must someone purchase a full-price ticket?

[Questions 13 through 15 refer to this announcement] Good morning, ladies and gentlemen: we have reached our cruising altitude of 36,000 feet, and we're about 60 miles northwest of Flagstaff, Arizona. Those of you seated on the right-hand side of the aircraft should be able to see the Grand Canyon off in the distance. We're estimating our time of arrival at Denver International Airport at around nine a.m. Mountain Standard Time — about two hours from now. We're running about twenty minutes late due to our delayed departure from Los Angeles. In just a few minutes, our cabin attendants will begin food and beverage service, but for now, we'd like to invite you to sit back, relax, and enjoy the flight.

- **13.** D What is the destination of this flight?
- **14.** <u>*C*</u> When will this plane be landing?
- **15.** <u>A</u> What will probably be served on this flight?

#### Exercise 4.2

[Questions 1 through 3 refer to the following news item] And now, this item just in from Cape Canaveral, Florida. This morning, the mighty rocket engines of the booster rocket that was to carry the Space Shuttle *Pathfinder* into earth orbit were automatically shut down minutes before lift-off, due to a problem with the on-board computer system. Engineers will work to correct the problem today and tomorrow. The shuttle will be launched two days from now if the weather remains clear. *Pathfinder*, as you may remember, is the first of the new generation of space shuttles that can stay in orbit considerably longer than the original shuttles.

- 1. D What caused the delay in the launch?
- **2.** <u>B</u> How do new-generation space shuttles differ from older shuttles?
- 3. D When will the shuttle *Pathfinder* probably be launched?

[Questions 4 through 6 refer to the following bulletin] Residents of the Eastern Seaboard, especially those in coastal Maryland, Virginia, and North Carolina, can breathe a little easier. Hurricane Charlotte was scheduled to slam into this area with winds of 120 miles per hour. After passing about 80 miles north of Bermuda, Charlotte has turned to the northeast and is heading toward the open Atlantic. It is expected now to pass no closer than 200 miles from the Eastern Seaboard, and no serious damage is expected.

- 4. <u>B</u> What is the purpose of this bulletin?
- 5. <u>A</u> Where is the hurricane now moving?
- 6. <u>C</u> How fast were the winds predicted to be?

### [Questions 7 through 9 are based on the following public service message]

Most of us do not consider balloons toys that have to be handled with special care. In fact, when we think of balloons, we think of birthday parties and other happy childhood occasions. However, balloons pose a risk that many parents overlook. An uninflated balloon or a piece of a popped balloon may lodge in a child's throat if swallowed and cause choking and suffocation. Parents should inflate balloons for young children and supervise their use.

- 7. <u>C</u> What is the purpose of this talk?
- 8. \_D Which of these may present a danger to children?
- **9.** <u>A</u> Which of the following would the speaker NOT approve of for safety reasons?

### [Questions 10 through 12 refer to this bulletin]

This is Sherry Dobbins in the KDCX traffic copter, with our rush-hour traffic report. There are going to be some major delays if you're headed west on Interstate Highway 74. A truck has spilled its cargo of lumber all across the four westbound lanes. And if you're planning to take the Valley Expressway north, forget it. From up here, it looks like two cars were involved in a collision near Lake Avenue. You'll be better off taking Route 8. Traffic is heavy on 8, but at least it's moving.

- **10.** <u>B</u> Where is the speaker?
- **11.** <u>A</u> How did the truck cause a delay?
- **12.** D Which of the following does the speaker recommend for northbound drivers?

### [Questions 1 through 3 are based on the following advertisement]

When you think of Viking Mountain, you probably think of world-class skiing, and with good reason. But Viking Mountain is much, much more. It's also a world-class summer resort, offering a challenging eighteen-hole golf course and a lake for swimming, fishing, and boating. In late June, there is the famous Viking Mountain jazz music festival, in July an arts and crafts fair, and in August a classical music festival. And summer hotel rates are more than reasonable. Rooms at the Norseman Lodge and the other hotels are half the ski-season rate. So come on up now for summer fun on Viking Mountain.

- 1. <u>C</u> Which of the following is NOT available at the time this talk is being given?
- 2. <u>A</u> Which of the following people would be most interested in the festival held in June?
- **3.** D How do summer hotel rates compare to winter rates?

[Questions 4 through 6 refer to this commercial message] Bruhn Design announces a new line of products for the discriminating traveler — all beautifully designed, longlasting, and ultra lightweight. These include handsome briefcases, travel alarm clocks, electric travel irons, and powerful, portable, short-wave radios for the world traveler. Bruhn Design products are available at fine stores throughout Europe, North America, and Asia.

- 4. <u>A</u> Which of these products is especially for international use?
- 5. D What claim is NOT made for these products?
- 6. D Where would you NOT be able to purchase these products?

[Questions 7 through 9 are based on this advertisement] Everyone knows that by the time you read something in a monthly or weekly business magazine, it is already old news. International business situations change from day to day. Now *Business Day*, the only major daily business magazine, helps you stay current with the unfolding world of business every day, Monday through Friday. If you subscribe today, we will send you our new international restaurant guide at no additional charge. And why not get a copy for your co-workers? You can save \$3.00 on each additional gift subscription.

- 7. <u>C</u> What advantage does this magazine have over other business magazines?
- 8. \_C\_ How often is this business magazine published?
- 9. <u>B</u> How much does the guide mentioned in the talk cost?

[Questions 10 through 12 refer to this commercial message] Cakes-by-Carolyn now offers cakes for your office birthday party, retirement party, or other special office function. And remember, Carolyn's can customize your cake with any message or design that you like. Also available are our delicious coffee rolls and donuts for those early morning meetings. So call Carolyn's from 6 a.m. to 3 p.m. And don't forget, we deliver!

- **10.** D What is being offered?
- **11.** <u>A</u> What claim does the speaker make about the products?
- **12.** <u>B</u> Which of the following is NOT mentioned as an occasion to use these products?

#### Exercise 4.4

[Questions 1 through 3 are based on the following remarks] Good morning, everyone. Before we get down to the first item on our agenda, I'd like to say a few words of congratulations. You must really have been paying attention to me at the meeting last month! Virtually everyone's sales figures are up this month. I'd like to single out a few people for special mention: Jane's sales were up 10 percent, Tom's sales were up 12 percent, Nina's were up 15 percent, and Rob's were up an amazing 24 percent, all just in one month. Great job, everyone! Let's all get together after work Friday to celebrate.

- 1. D When is this talk being given?
- 2. <u>C</u> What had the speaker probably told the audience last month?
- **3.** <u>B</u> Whose sales figures increased the most in the previous month?

### [Questions 4 through 6 are based on the following introductory comments]

Ladies and gentlemen, I'd like to thank you for inviting me and my colleagues from Hyperdata, Inc. to discuss some innovative systems for storing, retrieving, and then transmitting information via satellites, and to demonstrate some of our products that will allow you to put these systems to work for you here at North American Dynamics. We've prepared a multimedia presentation to acquaint you with our new equipment. Don't worry about taking notes while you are watching. I'll be passing out some information booklets once the presentation is finished. First, though, I know some of you have a few questions, so let's begin with those.

- **4.** <u>B</u> What is the woman's purpose in giving the talk?
- 5. <u>A</u> Why is the speaker NOT passing out information booklets now?
- 6. D What will the woman do next?

### [Questions 7 through 9 are based on the following announcement]

Attention, all personnel. Flu season begins soon, so the company is offering flu shots for all employees Friday. The shots will be given in the company nurse's office, just off the lunchroom. They will be administered by health professionals from the county health department. These shots would cost ten dollars if you got them at the Health Department, twenty-five dollars at a clinic, and forty dollars or more if given by a private doctor, but we are offering them at no cost in order to reduce absenteeism. So come get your flu shots on Friday and stay healthy this winter.

- 7. <u>A</u> Where are the shots being given?
- 8. <u>A</u> How much will the shots cost?
- **9.** <u>C</u> Why is the company offering these shots?

[Questions 10 through 12 are based on this talk] We'd like to extend a warm hello this evening to you, our colleagues from the Singapore branch of the corporation. Tomorrow, you are going to have a busy day. You'll have a chance to tour our plant, meet with the executive board, and discuss technical matters with members of our engineering team. The day after tomorrow, we have chartered a boat to show you what the city's famous skyline looks like from the harbor. I promise you the view from out there is incredible. Tonight, though, we just want you to relax, have something to eat and drink, and get to know us.

- **10.** <u>B</u> What is the speaker's purpose?
- 11. D What is the occasion of this talk?
- **12.** D What will they be doing two days from now?

### Exercise 4.5

### [Questions 1 through 3 are based on the following recorded message]

Thank you for calling Alpha Airlines. All our customer representatives are busy with other callers at this moment. Your call will be answered in the order in which it was received. If you need information about domestic or international arrivals and departures, please visit our website at www.alphaairlines.com. You can also access information online for any existing reservations. For change of reservations, and all other services, please hang on, as your call is important to us.

- 1. <u>B</u> Why is the caller unable to speak to anyone?
- 2. D Which of the following is NOT an available online service?
- 3. <u>A</u> What is the caller told to do?

[Questions 4 through 6 are based on the following recording] Attention, riders. Do not pull down the safety bar. The safety bar will engage automatically before the ride begins. To avoid injuries, do not attempt to stand up or put your arms outside of the roller coaster car. In case of an emergency, do not leave the car. Stay seated, and park personnel will assist you. At the end of the ride, do not attempt to leave your seat until the roller coaster car has come to a complete stop and the safety bar has been automatically disengaged.

- 4. B Who is listening to this announcement?
- 5. A What are listeners told to do in an emergency?
- 6. D Why is this announcement being given?

### [Questions 7 through 9 refer to the following recorded announcement]

Thank you for calling Woodland Gear, where only the finest in camping equipment and outdoor clothing and footwear are sold. If you wish to place a new order, please press "star one" on your touch-tone phone. If you have a question about a previous order, press "star two." For any other business, press "star three." Also please note that our weekend telephone sales hours have changed. You may now place your orders from 10:00 a.m. to 4:00 p.m. on Saturdays and Sundays. Our week day hours remain the same; 7:00 a.m. to 6:00 p.m. Of course you can browse our catalog and place orders anytime of the day or night at our internet site. Please visit us at www.woodlandgr.com.

- 7. <u>C</u> Which of the following does Woodland Gear probably NOT sell?
- 8. <u>B</u> What should a caller press if he or she did not receive goods ordered last month?
- **9.** <u>C</u> When can customers place phone orders with this company on Sundays?

### [Questions 10 through 12 refer to the following recorded message]

Thanks for calling Triplex Cinema. Today in Cinema 1, we are screening the suspense thriller *Neon Streets*. In Cinema 2, that heart-warming family comedy *Daisy* is being shown, and in Cinema 3, we have the action-adventure hit *Rico's Revenge*. All these films are shown at 3, 5, 7, and 9. On Friday and Saturday, there is a special showing of that science fiction classic, *Star Voyage*, beginning at midnight. Admission for the first showing of all movies is \$4. Regular admission is \$5 for children and \$8 for adults. Admission to the midnight movie is \$3.

- **10.** D Which of these movies has the latest starting time?
- **11.** <u>B</u> To which of these would someone go to see a family comedy?
- **12.** <u>B</u> How much is admission to the first showing of all the movies?

### **Review Test**

### [Questions 1 through 3 are based on the following advertisement]

Some exercise machines, such as rowing machines, work out only your upper body. Others, such as stationary bicycles, work out only your lower body. Does this mean you should buy two machines? Not at all. Exercise experts say that you achieve maximum benefit from working out all your muscle systems at one time. That's why the Polaris Exersystem was developed — to provide you with a fullbody workout from one machine. Easy to use, even for a beginner. Easy to assemble. And even easy to afford. Make one payment of \$100, and we'll send you the Polaris Exersystem. Then make just four payments of \$200 for only four months. Act now, and start getting in shape.

**1.** <u>C</u> What is one disadvantage of a rowing machine? Explanation: The speaker says a rowing machine works out only the upper body.

2. \_D\_ What do exercise experts claim?

Explanation: Exercise experts say that a person achieves maximum benefit from working out all muscle systems at one time.

**3.** <u>B</u> How much will a customer have to pay for the Exersystem per month?

Explanation: The monthly payment for four months is \$200. (The initial payment is \$100.)

### [Questions 4 through 6 are based on the following commercial message]

Do you need to rent a car but have a limited budget? Why not give Bob's Auto Rental a call? We provide clean, dependable, quality used cars at unbelievably low rates. So, if you want to impress someone, go to one of those expensive rental agencies. If you just want to get from Point A to Point B and back again, come to Bob's. We're located on Marshall Boulevard, just north of Oxford Mall. We provide free shuttle service to and from the airport, from major downtown hotels, and from all North Port and South Port ferries. Hotels near the airport will be added to the service soon.

**4.** D Why would someone rent a car from this agency? Explanation: The cars at Bob's Auto Rental are available at "unbelievably low rates."

5. <u>B</u> Where is the rental agency located?

Explanation: Bob's is located on Marshall Boulevard near the Oxford Mall.

6. <u>C</u> Which of the following is NOT serviced by the free shuttle?

Explanation: The speaker says that, "Hotels near the airport will be added to the service soon." This means that there are no free shuttles that go to airport hotels at the current time. This will happen at a future time.

[Questions 7 through 9 are based on the following talk] Before we go on to the next issue, I'd like to go back to the point Jim just made. I don't think his plan to hire temporary help to finish the Shannon project is a good one at all. Sure, it may cost us some in overtime salaries to have our own people do the job, but not as much as it will cost to go through the temporary agencies. Besides, the temporary workers will have to be trained, and think how much time that will take. And in the future, we need to be certain that we have the resources to complete a project on schedule before we accept it.

#### 7. <u>C</u> What is the speaker doing?

Explanation: The speaker is disagreeing with Jim; he doesn't believe Jim's plan is "a good one at all."

8. <u>A</u> What does the speaker imply will take a lot of time?

Explanation: The speaker says, ". . . the temporary workers will have to be trained, and think how much time that will take."

9. D With which of these statements would the speaker agree?

Explanation: Jim's plan is to hire temporary workers; the speaker disagrees with it.

### [Questions 10 through 12 are based on the following report]

This is Max Hampton of the eyewitness news team with the noon update. As you can see, those fires in the warehouse complex in lower downtown are still burning out of control. At least two warehouses have been burned to the ground, and half a dozen are in flames. So far, only one person, a night watchman, has been reported injured, mainly because at the time the fires broke out, the area was virtually deserted. The cause of the blaze remains a mystery although, according to owners, a previous fire here was caused by faulty electrical wiring in these old buildings. There's no evidence of arson. Now we're going to try to get some more details from Fire Chief Paul Cummings. Chief, would you step over here for a moment, please?

#### **10.** D Who is the speaker?

Explanation: The speaker identifies himself as part of a news team, so he is obviously a reporter; the fact that the audience can see the fire indicates that he is a television reporter.

**11.** <u>B</u> How many people have been reported injured? Explanation: There has been only one reported injury (to a night watchman).

**12.** D What was the cause of the fire? Explanation: The cause of the fire "remains a mystery."

### [Questions 13 through 15 are based on the following advertisement]

Businesspersons, we at Mario's Restaurant know just how valuable your time is. If you order from our special Businesspersons' Menu and your lunch takes longer than ten minutes to arrive at your table, then it is absolutely free. We also offer private rooms for groups of eight or more, so have your lunch meetings at Mario's. These rooms are also available for your after-hours office celebrations. We request that you reserve for large groups twenty-four hours in advance. Also, while you're here, don't forget to drop your business card in the goldfish bowl by the cash register. If we pick your card in our weekly drawing, you win a free dinner for two.

### **13.** D How fast does Mario's Restaurant promise to serve items from the special menu?

Explanation: If lunch does not arrive at the table within ten minutes, it is served free.

**14.** <u>A</u> What does the speaker say about the private rooms at Mario's?

Explanation: The speaker says that Mario's offers private rooms for groups of eight or more.

**15.** <u>B</u> What is the prize in Mario's weekly drawing? Explanation: The speaker says, "If we pick your card in our weekly drawing, you win a free dinner for two."

### [Questions 16 through 18 are based on the following voice-mail message]

This is Don Beeson of Beeson and Sitwell Architectural Associates. It's now 2:30 p.m. I will be out of the office for the rest of the afternoon, and I won't be returning until tomorrow at 9:00 a.m. If you need to speak with me this afternoon, please leave a message on my voice mail. I'll be checking my voice mail and returning calls from my home. If you have an urgent problem, you can call my partner, Robin Sitwell, at 320-1631. Have a great day.

### 16. <u>C</u> When will the man return to the office?

Explanation: He says he will not return until tomorrow.

**17.** <u>C</u> What does the speaker tell people who want to speak to him today?

Explanation: He asks callers to leave a message on his voice mail, and says that he will then return calls from his home this afternoon.

#### 18. A Who is Robin Sitwell?

Explanation: He identifies Robin Sitwell as his partner.

[Questions 19 through 21 are based on the following talk] Welcome to Radio Station WKYO's show, "Garden Spot." This is your host, Peter Brooks. This time of year is a good time to talk about harvesting your garden vegetables, and today I have a few hints for you. For example, did you know that you should always pick corn in the morning when it's cool? That's because the afternoon heat turns the sugar in the corn to starch and spoils the taste. And did you know that the longer you leave peppers on the vine, the more vitamin C they contain? We'll be back in a moment with more harvesting hints, and a little later, Professor Gail Mueller, an expert on plant parasites, will be dropping by the studio to chat with us, but first, this commercial message from our sponsor, the Colony Seed Company.

### **19.** <u>A</u> Who is the speaker?

Explanation: The speaker identifies himself as the host of the radio show "Garden Spot."

**20.** <u>B</u> Why should corn be harvested in the morning? Explanation: Corn should be picked in the morning because the afternoon heat turns the sugar to starch, so it won't taste as sweet.

**21.** <u>A</u> What will probably be heard right after this talk? Explanation: The speaker says that first, there will be a message from the program's sponsor, Colony Seed Company.

### [Questions 22 through 24 refer to the following recorded announcement]

You have reached the 24-hour APG hotline. This service is provided for customers who have lost power for more than forty-eight hours due to damages caused by severe snow, ice, or thunderstorms. We offer payments as compensation for the inconvenience such a long outage can cause. Payment is made within sixty days of confirming the customer's power outage. The payments range from \$50 to \$100 depending on the length of the time your service was out. For additional safety tips during an outage, please visit our website at www.apg.com/storm. And remember to stock up on candles and flashlights in case of future emergencies. Please press 1 now if you would like to report an outage to an APG service representative.

### **22.** D What kind of business is APG?

Explanation: The speaker mentions, "lost power," and "power outage." It is the business of an electrical company to provide power.

**23.** <u>B</u> What service is APG mainly discussing in this message?

Explanation: The speaker says that a \$50 to \$100 payment (financial "compensation") will be given to customers who have lost power as a result of storm damage.

**24.** <u>B</u> How long should a customer wait before calling to receive this service?

Explanation: This service is "for customers who have lost power for more than forty-eight hours." Therefore, customers should not call until their power has been out for more than forty-eight hours. [Questions 25 through 27 are based on the following talk] What a great crowd we have here today! I think you will find today's presentation very exciting. Let's get started right away because I don't want you to wait a minute longer to find out about the opportunity of a lifetime. Paradise Properties has many locations — from desert resorts to forest retreats - but today we would like to tell you about a brand new location. It's in a lush tropical setting surrounded by breathtaking waterfalls, fresh water pools for swimming and a golf course. And the climate is perfect, year-round, for all outdoor activities. A variety of great shops and restaurants are all within walking distance. The villas can house up to 20 guests. And, if you are looking for something more cozy and affordable, we also offer mid-sized guest houses - perfect for a small family. So, why not get away to the islands and invest in your dream vacation home? And I can show exactly how you can manage this financially. It's easier than you think with our new installment program.

**25.** <u>A</u> What can be inferred about the location of the properties?

Explanation: The speaker says, "the climate is perfect, year-round, for all outdoor activities." This means that it must be a warm place where you can be outdoors all year. **26.** <u>C</u> What is a short distance from the properties? Explanation: Shops and restaurants are "within walking distance." This means that they are nearby. The golf courses, waterfalls, and villas are all part of the property. **27.** <u>C</u> What will the speaker probably do next? Explanation: The speaker says he will show the audience "how to manage this financially" with an "installment plan." An installment plan is a way of buying something by paying specific amounts over a period of time.

[Questions 28 through 30 refer to the following talk] I know you are all busy, so I will make this as brief as possible. You've probably already heard the talk around the office, so I want to make it official. We will be splitting up the department. You will all be reassigned according to your job duties. Those assigned to the Park Service Department will be moving into new offices at 10 Plaza Street. Recreation Service personnel will stay here at the State Avenue building for now. This decision was reached by the mayor because he felt that dividing the department would help eliminate redundancy. And, I think you'd agree with him that many times we end up with too many people trying to do the same job. This will mean an increased workload for some of you. Still, the good news for all of us is that no pink slips have been issued, so relax — nobody is going to lose their job like those unfortunate workers at the Department of Motor Vehicles did last month.

#### **28.** <u>B</u> Who will be relocated?

Explanation: The speaker says that the Park Service Department will be moving to 10 Plaza Street.

**29.** <u>A</u> Who is responsible for the changes to the department?

Explanation: It is stated in the talk that the mayor has decided to divide the department.

**30.** <u>B</u> What is the purpose of "pink slips?"

Explanation: The speaker says that no pink slips have been given out, so "nobody is going to lose their job." Pink slips are issued by some workplaces to inform workers that they are being fired.

### Lesson 5

Preview Te	est			
<b>1.</b> B	<b>3.</b> C	<b>5.</b> C	<b>7.</b> D	<b>9.</b> A
<b>2.</b> D	<b>4.</b> C	<b>6.</b> A	<b>8.</b> D	<b>10.</b> C
Exercise 5	5.1			
<b>1.</b> D	<b>9.</b> D	<b>17.</b> B	<b>25.</b> B	<b>33.</b> B
<b>2.</b> B	<b>10.</b> C	<b>18.</b> C	<b>26.</b> C	<b>34.</b> D
<b>3.</b> C	<b>11.</b> A	<b>19.</b> A	27. D	<b>35.</b> C
<b>4.</b> D	<b>12.</b> D	<b>20.</b> B	<b>28.</b> A	<b>36.</b> A
<b>5.</b> B	<b>13.</b> D	<b>21.</b> D	<b>29.</b> D	
<b>6.</b> A	<b>14.</b> A	<b>22.</b> B	<b>30.</b> C	
<b>7.</b> A	<b>15.</b> B	<b>23.</b> D	<b>31.</b> C	
<b>8.</b> B	<b>16.</b> D	<b>24.</b> A	<b>32.</b> A	
Exercise 5	5.2			
<b>1.</b> so		<b>11.</b> No		
<b>2.</b> some		<b>12.</b> alike	almos	st
3. enough		<b>13.</b> any		
<b>4.</b> such	never	<b>14.</b> too muo		
<b>5.</b> Most		15. amount	S	
<b>6.</b> many		<b>16.</b> Like		
<b>7.</b> yet		17. already		
8. Fewer		<b>18.</b> such	not	
9. anymore	9	<b>19.</b> Among	the m	ost
<b>10.</b> Like		<b>20.</b> Little	yet	
Exercise 5	5.3			
<b>1.</b> B	<b>6.</b> D	<b>11.</b> C	<b>16.</b> C	<b>21.</b> A
<b>2.</b> D	<b>7.</b> C	<b>12.</b> A	<b>17.</b> A	
<b>3.</b> C	<b>8.</b> B	<b>13.</b> A	<b>18.</b> B	
<b>4.</b> A	<b>9.</b> A	<b>14.</b> C	<b>19.</b> B	
<b>5.</b> C	<b>10.</b> D	<b>15.</b> D	<b>20.</b> D	

- 1. said Said is not used with an object before the clause (said that); told must take an object.
- **2.** Visitors Only *visitors* is used with the preposition *to.*

3.	twice	Only <i>twi</i>	ce can be u	sed as an a	dverb	Exe	rcise 5.	8			
		(meanin	g "two times	s").		<b>1.</b> C	;	<b>4.</b> B	7. C	<b>10.</b> A	
			-			<b>2.</b> A	1	<b>5.</b> D	<b>8.</b> A	<b>11.</b> D	
4.	advised	-	vised is used (advised hir		oject + an	<b>3.</b> D	)	<b>6.</b> D	<b>9.</b> B	<b>12.</b> D	
		mmmuve	auviseu III	n io siudy).		Evo	rcise 5.	٥			
5	goods		subject is re		auco tho	<b>1.</b> ri		3	9. was wri	Hon	
5.	yoous		is plural.	quired beca	ause the		as been	nloved	<b>10.</b> discus		
		verb are	is plural.				as been as wato			5	
6	le e kiner	Only Inc			avela avet af			0	<b>11.</b> taken		
0.	looking		<i>king</i> is used	with the w	oras <i>out or</i> .		-	returned		en published	
-		0					/ill finish		13. is givir	-	
7.	pay	Only pag	/ can be use	ea with <i>for</i> .			pend		14. be pro	moted	
•		<b>T</b> . U · .					nowed		15. driven		
8.	tell		sed with an o	object ( <i>tell</i> y	ou); say is	8. N	as owne	ea			
		not.				<b>F</b> wa	voice F	10			
•		Oralia ala			_		rcise 5.		<b>7</b> D		10 1
9.	close	-	se can be u	sed with the	9	1. D		4.C	7.B	<b>10.</b> B	13. A
		preposit	ion <i>to</i> .			2. A		5. B	8. A	11. A	14. C
40		0				<b>3.</b> B	)	<b>6.</b> A	9. C	<b>12.</b> D	<b>15.</b> B
10	. standards	Unly sta	ndards is us	sed after the	e verb set.	<b>F</b> wa	voice F				
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11	. regarded	•	ed is followe	u by as; coi	isidered is	1. D		4. C	7.B		13. B
		not.				2. B		5. D	8.C	11. C	14. D
40	h e e vel					<b>3.</b> A	l l	<b>6.</b> A	<b>9.</b> A	<b>12.</b> A	<b>15.</b> B
12	. heard	Heard is not used with the preposition to; listened is used with to.			Exercise 5.12						
		listenea	is used with	10.			of				
40		The york		ad not only	( ) with	1. 2.	of	for			
13	. wears		o <i>wear</i> s is us	-		2. 3.	into	to to			
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		and jew	eny.				of	of	01	WILII	
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	• message		th the indefi			7.	to	for	for		
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		Count In	Jun message		300.	9.	of	to			
15	. account	The ver	account m	av he used	with the		for	to			
10	account	The verb <i>account</i> may be used with the preposition <i>for</i> , while the verb <i>explain</i>			11.		in	of			
		may not			xpiairi		with	about	01		
		may not					for	for			
Fx	ercise 5.5					14.		of	on		
1.		А	<b>7.</b> D	<b>10.</b> A	<b>13.</b> A	15.		of			
2.			8. D	11. B	<b>14.</b> C		with	at			
3.			9. A	<b>12.</b> A	<b>15.</b> C	17.		of			
							with	to			
Ex	ercise 5.6						with	on	to/with	in	
1.		В	<b>11.</b> C	<b>16.</b> B	<b>21.</b> C	20.		by	of	of	
2.			<b>12.</b> B	<b>17.</b> D	<b>22.</b> C			,			
3.			<b>13.</b> C	<b>18.</b> C	<b>23.</b> D	Exe	rcise 5.	13			
4.	С 9.	А	<b>14.</b> D	<b>19.</b> A	<b>24.</b> B	1.	by	in	in		
5.		А	<b>15.</b> A	<b>20.</b> D		2.	in	for			
						3.	In	with			
Ex	ercise 5.7					4.	at	by	until		
1.	A 4.	А	<b>7.</b> A	<b>10.</b> C		5.	by	between			
2.	B 5.	D	<b>8.</b> A	<b>11.</b> A		6.	in/at	on	at	in/within	
3.	D 6.	С	9. D	<b>12.</b> D		7.	in	with			
						8.	in	at			
						9.	in	at	since	for	
26	Losson	5									

<ol> <li>by</li> <li>or</li> <li>or</li> <li>12. Di</li> <li>at</li> <li>13. at</li> <li>14. At</li> <li>15. in</li> <li>16. by</li> <li>17. or</li> <li>18. in</li> <li>19. in</li> <li>20. Fr</li> </ol>	n di uring/In oi in t in oi y ui n in by oi	uring/in n n ntil y	at at in/within in during/in in	
<b>Exerci</b> : 1. A 2. B 3. D	se <b>5.14</b> <b>4.</b> D <b>5.</b> C <b>6.</b> A	8	7. B 3. C 9. A	10. D 11. C 12. A
<b>Exerci</b> : <b>1.</b> D <b>2.</b> A <b>3.</b> C <b>4.</b> E	se 5.15 5. B 6. C 7. E 8. A	1	9. B 10. C 11. A 12. D	13. B 14. D 15. A 16. C
<b>Exerci</b> : <b>1.</b> A <b>2.</b> D <b>3.</b> E <b>4.</b> C	se 5.16 5. A 6. E 7. C 8. D	1	9. B 10. A 11. C 12. E	13. D 14. A 15. C 16. E
<b>Exerci</b> : 1. E 2. C 3. B 4. A	se 5.17 5. E 6. B 7. A 8. D	1	9. A 10. C 11. E 12. B	13. E 14. A 15. C 16. D
Exercia 1. B 2. C 3. A 4. D	se 5.18 5. A 6. C 7. A 8. B	•	9. B 10. A 11. C 12. B	13. A 14. A 15. D 16. C
1.       sin         2.       to         3.       co         4.       hi         5.       m         6.       to         7.       to         8.       to         9.       ta         10.       fix         11.       to         12.       to         13.       w	stop pay ork	spear sho to d drin	eliver Ining up aking pping rop hange king rrange	paying
<b>14.</b> go <b>15.</b> go	-	dan	cing	stay

Exercise 5.20					
<b>1.</b> A	<b>4.</b> D	<b>7.</b> A	<b>10.</b> C		
<b>2.</b> C	<b>5.</b> A	<b>8.</b> B	<b>11.</b> D		
<b>3.</b> C	<b>6.</b> D	<b>9.</b> A	<b>12.</b> D		
Review Tes	st				
<b>1.</b> B	<b>11.</b> C	<b>21.</b> D	<b>31.</b> D		
<b>2.</b> D	<b>12.</b> C	<b>22.</b> A	32. D		
<b>3.</b> D	<b>13.</b> D	<b>23.</b> D	<b>33.</b> A		
<b>4.</b> B	<b>14.</b> B	<b>24.</b> B	<b>34.</b> B		
<b>5.</b> D	<b>15.</b> A	<b>25.</b> D	<b>35.</b> C		
<b>6.</b> B	<b>16.</b> B	<b>26.</b> D	<b>36.</b> B		
<b>7.</b> A	<b>17.</b> A	<b>27.</b> C	37. A		
<b>8.</b> D	<b>18.</b> B	<b>28.</b> C	<b>38.</b> B		
<b>9.</b> B	<b>19.</b> C	<b>29.</b> B	<b>39.</b> D		
<b>10.</b> A	<b>20.</b> C	<b>30.</b> A	<b>40.</b> B		
Lesson 6					
Preview Test					
<b>1.</b> C	<b>4.</b> A	<b>7.</b> A	<b>10.</b> C		
<b>2.</b> C	<b>5.</b> B	<b>8.</b> B	<b>11.</b> A		

**3.** B

1.	С	<b>7.</b> B	<b>13.</b> D	<b>19.</b> B		
2.	В	<b>8.</b> A	<b>14.</b> B	<b>20.</b> A		
3.	А	<b>9.</b> C	<b>15.</b> A	<b>21.</b> C		
4.	D	<b>10.</b> A	<b>16.</b> D*			
5.	D	<b>11.</b> C	<b>17.</b> B			
6.	С	<b>12.</b> C	18. D			
* In this sontoned, the word affords means "provides "						

6. D 9. D 12. A

#### In this sentence, the word affords means "provides."

1. 2. 3. 4.	A C	7. A 8. C 9. C 10. B	13. D 14. A 15. B 16. B	<b>19.</b> C <b>20.</b> B <b>21.</b> A <b>22.</b> A
4. 5. 6.	D	10. B 11. C 12. D	17. B 18. A	23. C 24. A
Ex	ercise	6.3		
1.	В	<b>9.</b> C	<b>17.</b> D	<b>25.</b> C
2.	А	<b>10.</b> A	<b>18.</b> C	<b>26.</b> C
3.	D	<b>11.</b> D	<b>19.</b> A	<b>27.</b> B

3.	D	<b>11.</b> D	<b>19.</b> A	<b>27.</b> B
4.	А	<b>12.</b> C	<b>20.</b> B	<b>28.</b> B
5.	С	<b>13.</b> C	<b>21.</b> D	<b>29.</b> D
6.	А	<b>14.</b> A	<b>22.</b> D	<b>30.</b> A
7.	В	<b>15.</b> B	<b>23.</b> B	<b>31.</b> A
8.	В	<b>16.</b> B	<b>24.</b> A	

#### **Review Test**

- 1. <u>B</u> Reputation is the way people think of someone or something. ("Everyone trusts Mr. Jones. He has a good reputation.") Reputation is the only word that makes sense in this context. Reparation is a payment made by someone for doing something wrong. ("The judge made the thief pay reparations to his victims.")
- 2. <u>C</u> Recently means "not long ago." Lately has about the same meaning but can't be used to modify a verb such as expanded. We can say, "Lately, we have had several problems," and "Recently, we have had several problems." However, you can only say, "Things have recently changed." You cannot say, "Things have lately changed." Shortly means "in a short time." ("He will arrive shortly.") Nearly means "almost." ("She was nearly late.")
- 3. <u>A</u> *Furthermore* is used to express the idea of addition. The previous sentence says that ReefCo has a superior and dependable fleet. This sentence adds the idea that ReefCo has good customer service.
- 4. D Something and everything are used only for inanimate things. Anyone and someone can be used for people or, sometimes, organizations. Anyone should be used here because this sentence has a negative verb (don't trust). Compound words with any- are used in negative sentences and questions while compound words with some- are used in affirmative statements. This sentence really means "Don't trust your good name to a company that you don't know about."
- 5. <u>B</u> Of these four verbs, only requested is used before an inanimate object without a preposition. In other words, you can say "request a password" but you must say "ask for a passport" or "inquire about a passport." The verb questioned is used only with a person as an object. ("The police questioned the suspect.")
- 6. D The verb *retrieve* means "get back" and is the only logical choice here.
- 7. <u>A</u> Of the four choices, only the adverb-clause marker *once,* meaning "after," is possible here. Choice D, *afterwards*, is used at the end of a sentence or clause. ("We went swimming. We were hungry *afterwards*.")

- 8. <u>B</u> The noun clause (*that* \_\_\_\_\_ *is an automatically generated email*) needs a subject. Only choice B, *this*, is a logical subject. *This* means "this email."
- **9.** D The noun *advice* is correct here. Choice B, *advise*, is a verb.
- **10.** <u>A</u> The noun-clause marker *what* is correct here.
- **11.** <u>C</u> The verb *make,* meaning "cause," takes the simple form of the verb, *stand*.
- 12. B A reflexive pronoun (a pronoun that ends in -self or -selves) is used when the person who does the action is the same as the person who receives the action. In this case, you sell yourself, so the reflexive pronoun is correct here. The singular form yourself is correct rather than the plural yourselves because in this kind of article, the writer is addressing one reader. For example, the writer of a cookbook might write, "You must be careful not to burn yourselves."

### Lesson 7

Preview	Test				
<b>1.</b> D	<b>5.</b> B	9	<b>.</b> A	13. D	<b>17.</b> A
<b>2.</b> A	<b>6.</b> B	10	. D	<b>14.</b> B	<b>18.</b> C
<b>3.</b> C	7. C	11	. В	<b>15.</b> D	<b>19.</b> C
<b>4.</b> C	<b>8.</b> A	12	. A	<b>16.</b> C	
Exercise	e 7.1				
<b>1.</b> B	<b>5.</b> B	9. C	<b>13.</b> D	<b>17.</b> D	<b>21.</b> D
<b>2.</b> A	<b>6.</b> C	<b>10.</b> D	<b>14.</b> B	<b>18.</b> C	
<b>3.</b> C	7. C	<b>11.</b> A	<b>15.</b> C	<b>19.</b> A	
<b>4.</b> D	<b>8.</b> A	12. D	<b>16.</b> B	<b>20.</b> C	
Exercise	e 7.2				
<b>1.</b> B	<b>5.</b> D	9	. C	<b>13.</b> C	<b>17.</b> B
<b>2.</b> D	<b>6.</b> B	10	. C	<b>14.</b> C	<b>18.</b> B
<b>3.</b> A	7. C	11	. A	<b>15.</b> B	<b>19.</b> D
<b>4.</b> D	<b>8.</b> B	12	. В	<b>16.</b> A	<b>20.</b> B
Exercise	e 7.3				
<b>1.</b> A	4.	С	<b>7.</b> C		<b>10.</b> B
<b>2.</b> C	5.	D	<b>8.</b> B		<b>11.</b> C
<b>3.</b> B	6.		9. D		<b>12.</b> D
Exercise	e 7.4				
<b>1.</b> D	<b>4.</b> A	7.	D	<b>10.</b> B	<b>13.</b> A
2. B	<b>5.</b> B	8.		11. B	
3. C	6. B	9.		12. D	
<b>U</b> . U	<b>v.</b> D	5.			

<b>1.</b> B	<b>4.</b> C	<b>7.</b> C	<b>10.</b> D	<b>13.</b> A				
<b>2.</b> D	<b>5.</b> D	<b>8.</b> C	<b>11.</b> B	<b>14.</b> B				
<b>3.</b> A	<b>6.</b> A	<b>9.</b> B	<b>12.</b> C					
Exercis	Exercise 7.6							
<b>1.</b> D	<b>5.</b> C	<b>9.</b> D	<b>13.</b> A	<b>17.</b> C				
<b>2.</b> A	<b>6.</b> D	<b>10.</b> B	<b>14.</b> D	<b>18.</b> A				
<b>3.</b> B	<b>7.</b> B	<b>11.</b> D	<b>15.</b> C	<b>19.</b> C				
<b>4.</b> A	<b>8.</b> C	<b>12.</b> B	<b>16.</b> C	<b>20.</b> D				

#### **Review Test**

- 1. <u>B</u> This passage provides directions for making reservations to play golf. There are no tips for playing golf in the passage, and the hours of operation are not given. There is no mention of special events.
- 2. <u>A</u> To play on weekdays, you must call a full day in advance. Therefore, to play on Tuesday, you must call on Monday.
- **3.** <u>C</u> The notice says that you must check in with the pro shop a quarter hour (15 minutes) prior to tee time. ("Tee time" is the time when a golfer begins playing.)
- **4.** <u>B</u> The first paragraph of the article says, "To ensure compliance with government regulations, refineries add more octane than necessary."
- 5. <u>B</u> The InfraTane process does NOT involve a special testing engine the current testing method does. The other statements about InfraTane are true.
- 6. <u>C</u> The word assess means "measure" or "evaluate."
- 7. D The third paragraph says that "InfraTane has been installed in the company's St. Paul, Minnesota refinery."
- 8. <u>B</u> The third paragraph says that the firm in Merrick, New York will "offer it to other refineries around the world for around \$300,000."
- 9. <u>A</u> The first paragraph states that the books make "contract forms accessible to everyone."
- **10.** <u>A</u> The second paragraph states that "each workbook has a wide range of contract forms related to the area designated by the workbook

title." This indicates that contracts on similar subjects will be found in the same workbook.

- **11.** <u>C</u> The second paragraph says that "the contracts are simplified in language," indicating that actual contracts must be more complex.
- **12.** D The word *straightforward* means "uncomplicated," "simple" or "direct."
- **13.** <u>C</u> The third paragraph says that, if people decide to get legal assistance, they "will realize a savings in time and expense" if they are already familiar with terminology and typical contracts. Therefore, the author would probably recommend that people refer to the workbooks before speaking to an attorney.
- 14. <u>A</u> The chart shows the relative costs of three methods of communicating through verbal interpreters, text translators, and phrase books in nine Asian cities. Choice A best summarizes this concept. Choices B and C are too specific, and choice D is too general.
- **15.** <u>C</u> In Singapore, the cost of text translation is \$9, while the least expensive phrase book is \$10.
- **16.** <u>C</u> In Seoul, verbal interpretation is \$67, while text translation is \$7. This \$60 price difference is by far the greatest discrepancy between the two services in all the cities listed.
- **17.** <u>B</u> The article states that the aboriginal people made these tools "for barter." (*Barter* means "trade.")
- **18.** <u>A</u> The article says that the drug was "used to counteract hunger pangs." (*Pangs* means "painful sensations.")
- **19.** <u>C</u> The bone was 60,000 years old, and its discovery "pushed back the date of human habitation in Australia by 20,000 years." Previously, it must have been believed that human habitation in Australia began 40,000 years ago. (60,000 20,000 = 40,000)
- **20.** <u>C</u> The arrangement of topics and page numbers suggests that this is a table of contents. The topics themselves suggest that it is a table of contents for a company's policy manual.

- **21.** D An employee who wanted information on taking a business trip would probably look in the "Travel" section, which begins on page 36.
- **22.** <u>C</u> The section titled "Profit sharing plan" covers ten pages (pages 26–35), considerably more than any of the other topics listed as answer choices.
- **23.** <u>B</u> There is no information about starting an engine in cold weather. The other aspects of driving in the snow are all discussed in the article.
- **24.** <u>A</u> The article says, "Do not use this technique (pumping the brakes) if your car is equipped with anti-lock brakes."
- **25.** <u>A</u> According to the article, "If your car's rear end slides to the right, gently steer to the right."
- 26. <u>C</u> Since people in their twenties are younger than the average age of people in the workforce, an influx of workers in their twenties would lower the average age. Choice A would have no effect, since children are not part of the workforce. Choices B and D would cause the average age of the workforce to go up, not down.
- 27. D Choice A continually goes up; choices B and C continually decline. Only choice D reverses a trend. The percentage of government workers rises between 1995 and 2000, but declines from 2000 to 2005.
- **28.** <u>B</u> The percentage of people working in retail changed only 0.1% in ten years, less than any of the other fields given as choices.
- **29.** <u>B</u> At the top of the restaurant review, the reviewer gives the restaurant five stars (\*\*\*\*\*) for food. The other qualities of the restaurant that the reviewer considers have fewer than five stars.
- **30.** <u>A</u> The review discusses "a new Indonesian restaurant."
- **31.** <u>B</u> At the top of the review, "Weekday evenings" is marked with the symbol "\$\$\$." This means that the average cost of meals is \$21 to \$35 per person.

- **32.** <u>C</u> Frank Van der Griff writes in his letter that "Personally, I'd now rate the Barong Grill as 'Excellent' when it comes to atmosphere." The symbol used in this review for excellent atmosphere is four stars (\*\*\*\*).
- **33.** <u>C</u> Frank Van der Griff criticizes the service and mentions that the price has gone up, but he also talks about how he enjoys the food and the atmosphere. In general, his review is positive despite his minor criticisms. ("I'd recommend the Barong Grill to anyone who likes good food and an intriguing atmosphere!")
- **34.** <u>B</u> All five of the sections of the magazine *Workplace* deal with changes in the way people work.
- **35.** D The word *pilot* in this context means "trial" or "experimental."
- **36.** <u>A</u> The section titled "In the News" contains "published information on pathbreaking workplace practices worldwide. We encourage you to send clippings from newspapers, magazines, and other publications."
- **37.** <u>C</u> Hoshi Kitano's article is about an "enlightened policy" regarding age and sex discrimination and it "talks about the strong opposition we faced from upper management." "Cross Currents" contains "news and commentary highlighting the resistance to, or lack of understanding of progressive workplace practices," and so the article would probably be published in that section.
- **38.** <u>A</u> According to the letter, "Your invitation to publish did not mention payment for articles that are accepted. I am wondering if you pay for articles that you accept for publication and, if so, at what rate?" There is also no information in the announcement about subscription rates (choice B), but Hoshi Kitano does not point this out in the email.
- **39.** <u>A</u> Mr. Bowles says in his letter, "We have learned . . . that you may be looking for an agency to help promote your charming line of children's clothing in North America" and that "We have an excellent track record helping European and Asian firms boost sales in the United States and Canada."

- **40.** <u>C</u> The word *charming* means "wonderful" or "delightful."
- **41.** D Ms. Bricault is interested in meeting with Peter Greenwood to discuss Mr. Bowles' proposal. However, she will be at a trade fair when Mr. Greenwood is in Lyon, so she suggests a meeting with her associate Jules Bellanger.
- **42.** <u>B</u> Ms. Bricault says that she will be at the trade fair when Mr. Greenwood is in Lyon from February 18 to 20. From Mr. Bowles' letter, we know that the trade fair is in Amsterdam.
- **43.** <u>A</u> Ms. Bricault asks in her email for "a list of European firms that you have assisted, along with contact information. . ." She will therefore probably get information from these companies before agreeing to work with Pacific Marketing.
- **44.** <u>C</u> The web page says that there are "One hundred guest suites with ocean views."
- **45.** <u>B</u> The word *challenging* means "difficult" or "demanding."
- **46.** <u>C</u> The web page mentions swimming (indoor and outdoor swimming pools), golfing (a challenging nine-hole golf course), and diving (facilities for wind-surfing and diving). There is no mention of tennis courts.
- **47.** <u>B</u> Ms. Bryce writes, "Because of the fire in the conference center at the Wellington last week, we are unable to meet there."
- **48.** D The web site says that there are "round-theclock dining services." The other questions are not answered on the web site. We know that there is a free shuttle service to and from the airport, but we don't know how far away the airport is. We know that there is Internet access in the public parts of the hotel, such as the lobby, but we don't know if there is Internet access in the guest rooms. We don't know if employees can get group rates if they decide to stay longer (although information about rates is available by clicking on the button at the bottom of the web page).

### Practice Test 1

#### Listening Comprehension

### Part 1

### Example

- - B. He's reading a newspaper.
  - C. He's waving to someone.
  - D. He's writing on a paper.
- A. The two people are both using pay phones.
   B. The man is waiting for the woman to finish talking.
  - C. The man is being introduced to the woman.
  - D. The two people are sharing the same telephone.
- **2.** D A. The trees are bare and empty of leaves.
  - B. The officer is on the roof of the house.
  - C. The horse is racing forward.
  - D. The officer is on horseback.
- **3.** <u>D</u> A. She's studying the books.
  - B. The lecture must be exciting.
  - C. She's writing down notes.
  - D. Her chin is resting on her hand.
- **4.** <u>B</u> A. The cats are sitting in a row.
  - B. Many shopping carts are available.
  - C. Many cars are stuck in a traffic jam.
  - D. The playing cards are scattered on the ground.
- 5. <u>A</u> A. He's getting his luggage from the carousel.
  - B. He's picking out a suitcase at the luggage store.
    - C. He's getting on a ride at an amusement park.
  - D. He's loading the baggage onto the airplane.
- **6.** D A. The engineer is designing an automobile.
  - B. He's working with electronic tools.
  - C. The doors of the car are wide open.
  - D. The mechanic is repairing the engine.
- 7. <u>C</u> A. They're waiting for the rain to stop.
  - B. The train is waiting for the signal to change.
  - C. The truck is stopped at a railroad crossing.
  - D. They're loading a truck onto the train.

8. <u>A</u>	<ul><li>A. Two people are looking at the screens.</li><li>B. They're taking pictures of the scene.</li><li>C. The couple is checking the lights.</li><li>D. They're watching a program on television.</li></ul>	17. <u>A</u>	What's that book about? A. It's the biography of a famous actress. B. About four hundred pages. C. Thanks, I'd enjoy reading it.
9. <u>B</u>	<ul><li>A. He's standing by the fan.</li><li>B. He's holding the door.</li><li>C. He's getting out of the van.</li></ul>	18. <u>A</u>	How often is he late for work? A. Once every few weeks, at least. B. About half an hour. C. Because of a traffic jam.
	D. He's washing the floor.	19. <u> </u>	Would you rather take a bus or walk?
10. <u>A</u>	A. They are setting up camp.		A. Yes, I would.
	<ul><li>B. They seem to be nervous and tense.</li><li>C. They are building a campfire.</li><li>D. They are having an intense conversation.</li></ul>		<ul><li>B. I wouldn't mind getting a little exercise.</li><li>C. This bus goes to the stadium.</li></ul>
	<i>,</i> , , , , , , , , , , , , , , , , , ,	<b>20.</b> _ A _	Don't tell anyone what I told you, all right?
Part 2			A. Don't worry, I won't.
Sample			B. That's what I said.
<u>A</u>	Where have you been, Steve? A. At the gymnasium.		C. I'm afraid I can't tell you.
	B. Very well, thanks.	<b>21</b> <i>C</i> _	Where did these flowers come from?
	C. Yes, I have.		A. At the florist's shop.
			<ul><li>B. From nine to five o'clock.</li><li>C. Someone delivered them.</li></ul>
11. <u>B</u>	How long have you lived in this apartment?		C. Someone delivered mem.
	<ul><li>A. A long way from here.</li><li>B. For about six months.</li></ul>	<b>22.</b> C	Which of these two tools would be better
	C. I saw a "For Rent" sign.		for this job?
			A. They work very hard.
12. <u> </u>	Are air fares going up again?		B. These two are good.
	A. Yes, the plane already took off.		C. They're both about the same.
	B. The fare was around \$500.	00 (	When should be not at when be wive in
	C. That's what my travel agent told me.	<b>23.</b> _ <i>C</i> _	Whom should I contact when I arrive in Malaysia?
13. <u>B</u>	How were your seats at the concert?		A. It was signed by Mr. Malek.
	A. The music was wonderful.		<ul><li>B. You'll be there by Wednesday.</li><li>C. Call Mr. Malek.</li></ul>
	B. We had a great view of the stage.		C. Call MI. Malex.
	C. It started at about eight o'clock.	<b>24.</b> B	Do you have the correct change?
14. <u> </u>	How about spending the afternoon at		A. It's ten o'clock.
140_	the beach?		B. Yes, I have exactly the right amount.
	A. I didn't spend much money.		C. No, it hasn't changed at all.
	B. Those peaches look delicious.		
	C. That sounds like a great idea.	25. <u>B</u>	I expect Akiko will be very successful. A. She said it was a great success.
15. <u>A</u>	Who taught you how to swim?		B. I'm sure she will be.
	A. No one — I learned on my own.		C. Because of her experience.
	B. I thought about going swimming.	06 (	What do you think of lim's plan?
	C. I taught my friend.	26. <u> </u>	What do you think of Jim's plan? A. He's planning to go.
	Lieux exciting ferruger to be storting a new		B. I like him a lot.
16. <u>B</u>	How exciting for you to be starting a new business!		C. It's too complicated.
	A. It was quite a sight.		
	B. Yes, it is, but it's a lot of work.		
	C. No, I didn't hear the news about your		
	company		

company.

- **27.** <u>A</u> Why didn't you tell me you'd gotten a promotion?
  - A. I just found out myself.
  - B. Because I did a good job.
  - C. Yes, let's do.
- **28.** <u>B</u> You're not by any chance going downtown, are you?
  - A. I'll probably take a taxi.
  - B. I sure am do you want a ride?
  - C. There's a chance it will go down.
- **29.** <u>A</u> How long ago did she graduate from the university?
  - A. It was about eight years ago.
  - B. Yes, she's a graduate.
  - C. For over four years.
- **30.** <u>A</u> Do you know if Ms. Simms is planning to go to London?
  - A. I think that's still her plan.
  - B. She'll be there until next week.
  - C. If you want to, go ahead.
- 31. B I've finally finished packing for the trip.A. The suitcase is in the closet.B. Well, I guess you're ready to go then.
  - C. Okay, I'll be back after I'm finished.
- 32. <u>C</u> What gate is your flight leaving from?
  A. It's leaving on time.
  B. I'll be flying to Athens.
  C. Gate 23 on Concourse C.
- **33.** <u>C</u> Hadn't we better go now?
  - A. Yes, I feel fine now, thanks.
    - B. I've seen better ones before.
    - C. You're right, I think we should.
- 34. <u>A</u> When did your company first start doing business in Hong Kong?
  A. Over forty years ago.
  B. This wasn't the first time.
  - C. A shipping business.
- **35.** <u>A</u> Who can help Flora address those envelopes?
  - A. I'll be happy to.
  - B. They were addressed to her.
  - C. Flora can wear her green dress.
- **36.** <u>C</u> Isn't this a picture of the Space Needle in Seattle?
  - A. I've been to Seattle several times.
  - B. I prefer rice to noodles.
  - C. I believe it is.

- **37.** <u>B</u> If I have any more questions, can I call you later?
  - A. Yes, I'll call you.
  - B. Sure, call anytime.
  - C. No, I don't have any questions.
- **38.** <u>C</u> Is there anywhere in this town to hear some good jazz?
  - A. I've never been there.
  - B. I used to listen to jazz years ago.
  - C. There's a jazz club on Simon Street that's not bad.
- **39.** <u>A</u> What was it about the hotel you didn't like? A. The rooms were too small.
  - B. The rates were very reasonable.
  - C. Yes, I liked it.
- **40.** <u>C</u> Can you recommend a good family doctor? A. The doctor has two children.
  - B. He recommended that I quit smoking.
  - C. Dr. Kaufmann at the Medical Center is excellent.

- F: Are these your notes from Monday's budget meeting?
- M: No, Sally. I was out of town Monday giving a sales presentation in Phoenix, remember? Maybe they're Tom's.
- F: No, I'd recognize his handwriting. Why don't you send out an email asking if anyone is missing them?
- 41. B What has Sally found?
- **42.** D What was the man doing on Monday?
- 43. <u>C</u> What does the woman suggest the man do?
- M1: Are you carrying any fresh fruit, vegetables, or meat?
- M2: Yes, I have a basket of tropical fruit I'm taking as a gift for a friend.
- M1: Sorry, sir, but it's illegal to bring fresh fruit into the country. Please open your carry-on for inspection.
- 44. B The first speaker is looking for what kind of items?
- **45.** <u>C</u> Where does this conversation probably take place?
- **46.** <u>A</u> What will probably happen to the gift the second man is carrying?
- M: With all these new orders, we're going to have to hire more production workers.
- F: Are you sure, Mr. Heath? We still have plenty of back inventory.
- M: Yes, but that won't last forever, and we just can't ask our current workers to put in any more overtime. Some of them are already working double shifts.

- 47. \_C\_ What is the problem?
- **48.** <u>A</u> What is Mr. Heath's plan?
- **49.** D What does Mr. Heath say about his current employees?
- F: Have you read this new best-seller by Mark Westbrook?
- M: No, I haven't. I don't really enjoy fiction.
- F: I think you'd like this one it's a very fast-paced adventure, and Westbrook has a really wild imagination.
- M: Really? Maybe I'll try to read it in June when I'm on vacation. I'm too busy with work right now.
- 50. D What are they discussing?
- 51. \_C\_\_ What is the woman's opinion of Mark Westbrook?
- 52. \_C\_ When will the man take a vacation?
- M: I can't find the receipt for my airline tickets from that trip I took last week.
- F: Not again, Phil! This is the third time this week you've lost something.
- M: I need to find that receipt, or my company won't pay me back for my plane tickets. I've looked in my office, in the glove compartment, in my wallet . . .
- F: I'd check the pockets of the suit you were wearing. Remember what happened last time?
- **53.** <u>A</u> How often does the man have this type of problem?
- 54. B Why is Phil worried?
- **55.** <u>C</u> Where does the woman suggest the man look for the receipt?
- F: So, did you get a chance to visit Brenda at the hospital?
- M: Yeah, she was in surgery for a couple of hours, and she's had a pretty miserable week since then. She's still in some pain.
- F: It must have been a pretty bad accident. I heard her car was totally destroyed. How did it happen?
- M: She was driving up to a ski resort and her car slid in the snow and hit a tree. I suppose she's lucky she wasn't hurt worse. Anyway, she'll be going home in another day, but it'll be at least a month before she's back in the office.
- **56.** <u>C</u> What type of accident are they discussing?
- 57. B When did the accident probably occur?
- 58. <u>B</u> What will Brenda do tomorrow?

- M1: Hello, David, this is Sam Briggs at Briggs Electronics. I'm just calling to see how our new campaign you're working on is going.
- M2: It's coming along fine, Sam. The radio spots have already been recorded, and they'll be on the air next week.
- M1: And the newspaper ads?
- M2: I'm glad you brought that up we need to meet so I can show you a few I've been working on.
- **59.** <u>A</u> Why is Mr. Briggs calling?
- 60. B Where does David probably work?
- 61. \_C\_\_ What can be inferred about the newspaper ads?
- F1: Hi, Rosa! Did your boss send you down here to get another book of stamps?
- F2: No, I'm just filling out a change-of-address card. People are still sending mail to my old apartment.
- F1: Oh, then did you get the party invitation I sent you? For my wedding anniversary on Saturday?
- F2: As a matter of fact, I did. You're one of the few people who managed to get my new address. So yeah, I'll definitely be there I wouldn't miss it!
- 62. <u>B</u> Where are they?
- 63. D What can be inferred about Rosa?
- 64. <u>C</u> What will Rosa be doing on Saturday?
- M: We've commissioned Ms. Anspach to do a portrait of our CEO for his birthday.
- F: But I thought we were going to surprise him. It won't be a surprise if he has to pose for her!
- M: Calm down he won't have to. I took a couple of snapshots of him, and she'll work from the photographs.
- F: Well, all right. But if I were you, I'd let his wife choose the photograph that Ms. Anspach works from. We want to be sure that he'll like it!
- 65. A What is Ms. Anspach's occupation?
- 66. <u>C</u> What did the woman initially think of the man's idea?
- 67. <u>C</u> What does the woman advise the man to do?
- M: My suggestion to cut expenses is to reduce bonuses by 50 percent for the next six months.
- F: But, John, those bonuses help motivate our sales staff, and well-motivated sales reps bring in more new accounts for the company. They won't like this, especially considering their vacation days were already cut a couple of weeks ago.
- M: We'll explain to them that it's only a short-term measure. I think they'll understand.

- **68.** <u>C</u> How long would the man's proposal probably be in effect?
- **69.** <u>B</u> Why does the woman think the staff will not like the proposal?
- **70.** D What is the man's primary concern?

[Questions 71 through 73 are based on the following talk] The type of bicycle that you choose depends on the type of bicycling that you plan to do. The simplest bicycle has either three speeds or none at all. This type of bicycle provides basic transportation and is a bargain. For the serious bicycle commuter, a ten-speed bicycle is the best choice. This type of bicycle performs well on city streets and on highways. The sturdiest bicycle is the mountain bicycle, which is designed to be ridden on steep, rocky trails or on no trails at all. The most recently developed type of bicycle is the hybrid, which can be used on both paved city streets or on unpaved mountain trails.

71. A What is the best title for this talk?

Explanation: The talk describes four types of bicycles and their uses. There is no mention of bicycle safety, maintenance, or development.

**72.** <u>B</u> What does the speaker say about mountain bicycles?

Explanation: The speaker says that the mountain bicycle "is designed to be ridden on steep, rocky trails or on no trails at all."

**73.** D What type of bicycle would the speaker recommend for someone who rides on both paved and unpaved roads?

Explanation: The hybrid bicycle "can be used on both paved city streets or on unpaved mountain trails."

### [Questions 74 through 76 refer to the following announcement]

And now, radio station KCFX presents this public service message: Bonfort Blood Center has just issued an urgent request for blood donations. Every year in late summer, the blood supply drops to dangerously low levels, and this summer is no exception. A big holiday weekend is coming up in a few days, and the possibility of numerous accidents is high, so the need is great. The shortage of blood type O positive is particularly critical. It will only take a few minutes to donate, and every donor gets fruit juice and a cookie as well as a pin that says "I gave the gift of life." And remember, donors are eligible for an unlimited supply of free blood should they require it within the next year. So please, come on down to the Bonfort Blood Center, especially you O positive donors. **74.** D When is this announcement being made? Explanation: The speaker says that "a big holiday weekend is coming up in a few days."

**75.** <u>A</u> Why is the blood supply low? Explanation: The speaker says that "every year in late summer, the blood supply drops to dangerously low levels, and this summer is no exception."

**76.** <u>C</u> Which of these will a donor NOT receive? Explanation: The speaker does not say that donors will receive mention on the radio.

### [Questions 77 through 79 are based on the following news item]

Today, North American Airlines made the announcement that it will move its main training facility to Minneapolis next year. Industry analysts were taken by surprise by the announcement. North American had been expected to move the facility to one of its hub cities, Salt Lake City or St. Louis, or to keep it in its present location, Atlanta. Analysts speculate that Minneapolis must have made an offer North American could not refuse, including generous tax breaks. Minneapolis, in return, receives hundreds, even thousands, of desirable, well-paying jobs.

**77.** D How did airline industry analysts react to the announcement?

Explanation: The speaker says that "analysts were taken by surprise by the announcement."

**78.** D Where is North American Airline's training facility presently located?

Explanation: According to the talk, the present location is Atlanta.

**79.** <u>B</u> What benefit will the city of Minneapolis receive? Explanation: Minneapolis will receive "hundreds, even thousands, of desirable, well-paying jobs."

### [Questions 80 through 82 are based on the following recording]

Thank you for calling PhotoWorld. We offer a high-quality, low-cost developing service. For color film, bring in a roll by noon and pick the photos up after three the following day. We can create prints by scanning the negatives or the prints themselves. Digital files can also be used, but the files must be saved at a very high resolution, around 18 megabytes, to ensure quality. We also offer many types of color film for sale at special discount prices.

# **80.** <u>C</u> When will color photos from a roll of film be available if the roll of film is brought in on Monday morning?

Explanation: The advertisement says that if you bring in a roll of film in the morning, you can pick the photos up after three the following day; therefore, if you bring it in on Monday morning, you can get it after three on Tuesday.

## **81.** <u>B</u> Why does the speaker mention digital files? Explanation: The speaker says that digital files "can also be used" to make prints.

82. D Which of the following is available at a special discount price?

Explanation: The speaker says that color film is "for sale at special discount prices."

[Questions 83 through 85 are based on the following talk] Film has its Oscars, music has its Grammies, television has its Emmies, and advertising has its Clios. Clio Awards are given for a wide variety of achievements in advertising, including Television Commercial of the Year. The awards ceremony was televised annually until 1991. In that year, the organization granting the awards collapsed due to financial mismanagement and ownership problems. In subsequent years, the organization was taken over by new management and revived. A new panel of 30 international judges was appointed, and the number of awards was reduced from over 400 to just 72.

**83.** <u>C</u> In what field are Clio Awards given? Explanation: The speaker says that, "advertising has its Clios."

**84.** <u>C</u> According to the speaker, what happened in 1991?

Explanation: In 1991, "the organization granting the awards collapsed."

**85.** <u>A</u> How did the ceremony change after the reorganization?

Explanation: The number of awards dropped from over 400 to 72.

### [Questions 86 through 88 are based on the following announcement]

At the end of the workday, do your hands, arms, or back ever ache? This can be a warning sign of serious problems caused by incorrect posture or hand position while working at a desk, or by the improper arrangement of office equipment or furniture. This Friday at 11, Diana Hartwick will discuss these matters at a seminar for all interested office workers and will explain simple ways to avoid fatigue and pain in the office. Ms. Hartwick is a physical therapist who has specialized in ergonomics the study of the relationship between workers and their environment. All office staff should make every effort to attend this seminar.

### 86. B Who is Diana Hartwick?

Explanation: The speaker says Diana Hartwick is "a physical therapist who has specialized in ergonomics."

**87.** <u>A</u> What is the purpose of the seminar? Explanation: The speaker says that Diana Hartwick will explain ways to help the office workers avoid fatigue (tiredness) and pain. Therefore, the purpose of the seminar is to make the workers feel physically better.

### **88.** <u>C</u> Which of these is Diana Hartwick LEAST likely to tell her seminar audience?

Explanation: There is nothing to indicate that she is going to talk about exercise. However, it is mentioned that she will discuss posture, arrangement of office equipment, and hand position.

### [Questions 89 through 91 are based on the following news item]

More unusually cold temperatures are expected for tonight and tomorrow through the deep South. Hard freezes are expected over much of Florida, and despite the growers' best efforts, much of the citrus crop will probably be lost. This cold wave, along with last month's flooding in southern California, means citrus fruits are going to be in short supply. That means more imports and, of course, higher prices in the grocery store. Experts predict that prices for oranges may climb to their highest level in five years. Consumers should start seeing these higher prices in about two to three months. So stock up on that frozen orange juice while you can still afford it.

# **89.** <u>C</u> What is the main purpose of this talk? Explanation: The main purpose of the talk is to explain why citrus fruits will be in short supply and more expensive.

**90.** <u>C</u> When is the change in prices expected to occur? Explanation: The speaker says that "consumers should start seeing these higher prices in about two to three months."

**91.** D What does the speaker suggest? Explanation: The speaker suggests that listeners "stock up on that frozen orange juice" while they can still afford it.

### [Questions 92 through 94 are based on the following announcement]

Welcome to our city, ladies and gentlemen! I'd like to invite you to join our local guides for a walking tour. You'll see more sights than you could ever see on a bus tour. On the early morning tour, you'll visit the recently redesigned City Hall with its Italian marble staircase. It's spectacular! If you haven't seen it yet, you really should! If you'd like to join this tour, please meet in front of the Modern Art Museum on Main Street at 9:00 a.m. tomorrow morning. If you'd rather not get up that early, I recommend the afternoon Art Deco tour. This takes you to the elegant buildings of the Hill District, designed in the Art Deco style of the 1920s and 1930s. This tour starts at 1:00 p.m. Join us at Forest Library on Broadway, next to the Mermaid Fountain. So, folks, bring along some good shoes, and come explore the city with our experts. Here are some brochures to remind you where and when to meet us. I look forward to seeing you then!

**92.** <u>B</u> Where would someone going on the City Hall tour meet?

Explanation: The speaker asks people who would be taking this tour to meet "in front of the Modern Art Museum on Main Street."

**93.** <u>C</u> What would people learn about on the Art Deco tour?

Explanation: In the talk, it is mentioned that people going on the tour through the Hill District will see buildings designed in the Art Deco style of the 1920s and 1930s.

**94.** D What reason does the announcer NOT give for taking a walking tour?

Explanation: The speaker does not mention lunch. However, the speaker does talk about the "expert" tour guides, seeing things you cannot see from the bus, and a 9:00 a.m. and 1:00 p.m. tour.

#### [Questions 95 through 97 refer to the following talk]

Hello, I'm Bob Frist from the city fire department. I've been asked to review the emergency evacuation procedures for all hospitals in the area. If there is a fire in your building, this information could save your life and the lives of those under your care. In the event of a fire, the first thing you need to do is turn on the fire alarm by pulling down on this white bar. This will alert the fire department. Along with the alarm bell that you'll hear, you will also see flashing strobe lights that are activated in every unit when the alarm is turned on. If you see these lights or hear the alarm bell, it is essential to close all doors and windows to keep smoke and fire from spreading. Evacuate the patients who can't walk first, then help the others out of the building. The fire department will have ambulances sent to your building so you can transfer any sick or injured people to another medical facility immediately. Now I want to outline each of your specific fire response duties.

**95.** <u>A</u> Who is this talk probably being given to? Explanation: The fact that the speaker mentions hospitals, patients, and another medical facility all indicate that this talk is being given to people who work in a hospital.

**96.** <u>B</u> What will happen if the alarm is turned on? Explanation: The speaker describes "flashing strobe lights that are activated in every unit when the alarm is turned on."

**97.** <u>B</u> What will Bob Frist probably do next? Explanation: At the end of the talk, Bob Frist says he will outline each of their "specific fire response duties." In other words, he will discuss the job that each person is required to do in case of a fire.

### [Questions 98 through 100 are based on the following advertisement]

Lead a busy life? Having trouble getting organized? We have the perfect solution for you — the Go-Go 3, our latest hand-held organizer. The Go-Go 3 is a planner,

journal, notepad, and calendar all in one. There is even an alarm to remind you of your appointments. The storage space will amaze you! You can store weeks of scheduled events, thousands of addresses, and hundreds of photos. To access information, simply enter a name or topic, and in seconds you have the data you need. And it only takes a few minutes to download information from the new Go-Go 3 to your personal computer. And that's not all! The stylish and compact design looks great! It fits easily into a pocket or purse — perfect for a mobile lifestyle. So, why not "go-go" and check it out today?

**98.** <u>A</u> Which of the following is mentioned as a feature of the Go-Go?

Explanation: The speaker says the Go-Go 3 is a "planner, journal, notepad, and calendar."

**99.** <u>B</u> What does the alarm indicate? Explanation: The alarm is "to remind you of your appointments."

**100.** <u>A</u> How long does it take for this device to access an address?

Explanation: The speaker says that address information can be accessed "in seconds."

#### Reading

Part 5			
<b>101.</b> C	<b>111.</b> D	<b>121.</b> A	<b>131.</b> B
102. D	<b>112.</b> B	<b>122.</b> B	<b>132.</b> A
<b>103.</b> B	<b>113.</b> A	<b>123.</b> D	<b>133.</b> C
<b>104.</b> D	<b>114.</b> B	<b>124.</b> D	<b>134.</b> D
105. A	<b>115.</b> B	<b>125.</b> C	<b>135.</b> A
<b>106.</b> C	<b>116.</b> D	<b>126.</b> B	<b>136.</b> C
<b>107.</b> C	<b>117.</b> C	<b>127.</b> C	<b>137.</b> D
<b>108.</b> B	<b>118.</b> A	<b>128.</b> A	<b>138.</b> C
<b>109.</b> A	<b>119.</b> C	<b>129.</b> A	<b>139.</b> D
<b>110.</b> D	<b>120.</b> D	<b>130.</b> B	<b>140.</b> A

- **141.** <u>B</u> The correct term is *outlines*, which means "summarizes" or "presents an overall plan."
- **142.** <u>C</u> The correct pronoun is *its* because the referent for this word is *memorandum of understanding*, a singular noun phrase.
- **143.** <u>A</u> Most of the time means usually and is the only choice that fits logically and grammatically into the passage. (Any is usually used in negative sentences or questions.)
- **144.** A The noun form *confidentiality* is needed here.
- **145.** B The correct preposition after the noun *need* is *for*. The verb *need* does not take a preposition. ("They *need* some gasoline.") However, the noun *need* takes *for*. ("There's a *need for* gasoline.")

- **146.** <u>A</u> The correct word choice is *enhance*. *Enhance* means "make better" or "make stronger." (The verb *add* is not correct here because *add* is used with the preposition *to*.)
- **147.** D The past participle *considered* is the correct verb form. A past participle is needed to complete the passive verb phrase *should be . . . considered*.
- **148.** A The phrase *Not only* should be paired with the phrase *but . . . also*.
- **149.** B The correct phrase is *popped up,* meaning "appeared."
- **150.** D The adjective-clause marker *where* is generally used to join an adjective clause (*where* passengers can obtain boarding passes . . .) to a place (a site in downtown Buenos Aires).
- **151.** <u>C</u> The time phrase *that same month* refers back to the phrase *in June* in the previous sentence. Since this is a distinct time in the past, the simple past tense verb form *opened* should be used.
- **152.** C The word *both* is paired with the word *and* (*both Dorval and Mirabel*).

- **153.** <u>B</u> According to the article, the 300 billion dollars spent in restaurants was "an increase of about 5% from the previous year."
- **154.** B The article states that ambience is "the synthesis of architecture, furniture [which would include tables and chairs] . . . and even staff attire." (*Attire* means clothing.) It doesn't mention the quality of food or service.
- **155.** <u>A</u> The August 11 meeting is described as mandatory; eligible employees must attend.
- **156.** <u>B</u> The footnote indicates that eligibility for the new benefits is restricted to permanent employees who work 30 hours or more a week.
- **157.** C The third paragraph of the memo states that "a brochure is attached."
- **158.** <u>A</u> The article is a brief description of Morocco's foreign investment policy; the other choices are not directly discussed in the article.
- **159.** <u>C</u> The article states that financial service companies, which would include banks, are regulated and that there are restrictions as well on air transport and mining companies. There's no indication that hotels are regulated.
- **160.** D The article states that incentives are provided to non-service companies investing DH100,000 or more, and to small- and medium-sized companies with investments of less than DH5

million. Certain service industries, including engineering firms, also receive incentives. However, a large service corporation investing more than DH5 million would not be eligible for incentives.

- **161.** D The main purpose of the article is to report on a survey that showed a decline in newspaper sales in the majority of countries surveyed.
- **162.** <u>B</u> There were 40 countries surveyed, and sales fell in 23. Therefore, sales must have gone up or remained the same in 17 of the countries surveyed.
- **163.** <u>C</u> Dramatic in this reading means "spectacular" or "remarkable."
- **164.** <u>A</u> The increase in Peru was 90%, while in India it was 28.5%. Sales declined in the United States and European Union countries.
- **165.** <u>C</u> There was a small decline in newspaper sales last year, but Japan continued to lead the world in daily sales.
- **166.** D The letter indicates that if the member renews at this time, his or her membership will continue until April the next year.
- **167.** *B Wild*! is described as a bimonthly journal, which means it is published every two months.
- **168. B** The basic membership fee is given as \$25.
- **169.** <u>A</u> According to the article, "It is difficult to understand the Pareto Principle in completely abstract terms. However, it is easy to understand it through the use of practical examples."
- **170.** <u>C</u> The article begins, "The Pareto Principle, or Pareto Law . . . " indicating that Pareto Law is a synonym for Pareto Principle. The article goes on to say that the Pareto Principle is "also known as the Law of the Vital Few." At the end of the first paragraph, the article says, "it is sometimes called the 80/20 Technique." The Pareto Principle is NOT called the Juran Assumption, although the author of the article believes it should be because J. M. Juran first formulated the law.
- **171.** D According to the Pareto Principle, 20% of the variables (clients) account for 80% of the consequences (sales). In the example given in the second paragraph, there was \$100,000 in sales, so 20% of the clients must have been responsible for \$80,000 in sales (80% of \$100,000).
- **172.** <u>B</u> A "rule of thumb" such as the Pareto Principle is a rule that provides a rough estimate without providing 100% accuracy. It is useful but not always precise.

- **173.** <u>A</u> The article says that while the Pareto Principle may provide a quick way to analyze sales, there are many situations in which the principle is misapplied.
- **174.** <u>A</u> The recipe says that dried cherries, along with dried dates and apricots, can be used "if desired." They are therefore not a necessary part of the recipe.
- **175.** <u>A</u> If something is *translucent*, light can pass through it. It is therefore "nearly clear" or "semi-transparent."
- **176.** D The recipe says that the cake should be put in a steamer basket, set over boiling water, and steamed for 40–50 minutes.
- **177.** <u>C</u> There is 0% cholesterol in Nin Go, according to the nutritional information.
- **178.** <u>B</u> The reading says that "'Recipe Revelations' is a weekly feature that publishes recipes from local restaurants."
- **179.** D This business helps other businesses relocate.
- **180.** <u>B</u> The advertisement offers to "take the worry and inconvenience out of your move."
- **181.** <u>C</u> Attendees are told in the schedule to wear "casual western wear" (clothing) to events at the Carleton Ranch. These events are scheduled on Friday.
- **182.** <u>C</u> The schedule says that the badge is the ticket to all events.
- **183.** <u>A</u> The attendees will not be reimbursed for taxi fare, for room service charges, or for hotel accommodations on Saturday night. However, they are told to keep their receipts for their airline tickets "in order to be reimbursed (paid back)."
- **184.** <u>B</u> According to her email, Marilyn Brady, the assistant regional manager, will be taking over Mr. Yuan's duties as regional manager at the conference. According to the schedule, on Friday afternoon, regional sales managers will be leading meetings, so Ms. Brady will now have that task.
- 185. A The upcoming sales conference is the twentyfirst such conference, according to the schedule. We learn from the email that Mr. Yuan has attended the last 20 conferences. Therefore, he must have attended all of the conferences up until this one.
- **186.** <u>A</u> According to information on the form, the "data output" that Ms. Heng is requesting is "postal addresses for all current and prospective customers."

- **187.** D When John Brusaw approved this request, he wrote that he is in the Marketing Department and he circled "deputy director."
- 188. B This phrase means "some problems to solve."
- **189.** D On the form, Grace Heng indicates that she wants the data output by July 3. In the memo, however, Stuart Daniels writes, "If we generate your list, it will be at least a week later than you requested it." A week after July 3 is July 10.
- **190.** <u>C</u> Stuart Daniels says someone in his office can show her how to generate the list of addresses herself.
- **191.** B The fax from Terry Kim says, "For a list of these companies and information on how to obtain your discount, see pages 2 and 3 of this fax."
- **192.** D In her fax, Ms. Kim writes, "If you are a recent inkjet/laser buyer (in the last three months), you qualify to answer this survey whether or not you returned that printer to its place of purchase."
- **193.** <u>A</u> The fax says, "be sure to sign and date the form at the bottom." However, the signature blank at the bottom of the form has not been filled in.
- **194.** <u>A</u> There is a list of reasons why someone might return a printer on the form. Ms. Deckard indicates on the form that the appearance of the printer (the way it looks) would not lead her to return it. She also indicates that she would return a printer because of the way it prints photos, because of customer support problems, and because of shipping damage.
- **195.** <u>C</u> The fax says, "You will receive a 10% discount on your next purchase from any of our client companies."
- **196.** <u>A</u> Mr. Pettigrew is making sure that the notes that he took about an upcoming dinner meeting are correct. He is, therefore, confirming the arrangements for the meeting.
- **197.** D The word *contagious* is often used for infectious diseases such as the flu. It means that the disease can be transmitted from one person to another. It is also used for other concepts, such as laughter, or in this letter, enthusiasm. The word *catching* is a synonym for *contagious*. (Contagious diseases, etc., can be "caught" by other people.)
- **198.** <u>C</u> Mr. Pettigrew says in his letter that, according to his notes, Ms. Carrington's staff will begin to serve food at 8 p.m.

- **199.** <u>C</u> According to Mr. Pettigrew's notes, there will be the choice of two main dishes, chicken picata and vegetarian medley. Ms. Carrington says that, according to *her* notes, they had agreed to provide a third main dish, salmon with a honey-ginger glaze.
- **200.** <u>B</u> Ms. Carrington says that one member of her serving staff will not be available for the dinner, but she promises that this will not affect their "usual high standards of service."

### Practice Test 2

### Listening Comprehension

### Part 1

- Example
  - A. He's waiting in a line.
    - B. He's reading a newspaper.
    - C. He's waving to someone.
    - D. He's writing on a paper.
- **1.** D A. All of the tubes are empty.
  - B. She is putting chemicals into the tube.
  - C. The scientist is studying the rock.
  - D. She is looking at the liquid in the test tube.
- A. There are three footprints in the sand.
  B. Some people have left their shoes on the beach.
  - C. There are some fingerprints on the glass.
  - D. The boats are floating on the waves.
- **3.** <u>B</u> A. He is writing notes on the board.
  - B. He is drilling a hole in the wood.
    - C. The dentist is drilling a tooth.
    - D. The man is dealing the cards.
- **4.** <u>A</u> A. The woman is making a point at a meeting.
  - B. Everyone at the meeting is standing up.
  - C. They are looking at the books on the shelves.
  - D. The man with the computer is leading the discussion.
- 5. \_D A. Someone is typing a report.
  - B. The exit sign is above the doorway.
  - C. Someone is signing the papers.
  - D. A notice has been taped to the glass.

- 6. <u>A</u> A. The nurse is bandaging the man's foot.
  - B. The man is trying on shoes in a shoe store.
  - C. The woman is helping the man do his exercises.
  - D. The man has broken the egg.
- 7. <u>B</u> A. One passenger is taking a nap in the front seat.
  - B. One woman is pointing out something to the driver.
  - C. The women are paying their taxes.
  - D. The driver is pointing out sights along the road.
- 8. <u>C</u> A. She's pedaling the bike up the hill.
  - B. She's running past the fountain.
  - C. She's hiking down the hillside.
  - D. She's walking through a dense forest.
- 9. D A. Someone is closing the window.
  - B. The towels are hanging outside the shower.
  - C. Someone is cleaning the windows with cloths.
  - D. The laundry has been hung out on a line to dry.
- **10.** <u>A</u> A. She is coloring with crayons.
  - B. She is hanging a picture on the wall.
  - C. She is eating lunch in a cafeteria.
  - D. She is cleaning off the table.

### Part 2

### Sample

- A Where have you been, Steve?
  - A. At the gymnasium.
  - B. Very well, thanks.
  - C. Yes, I have.
- **11.** <u>C</u> When is your report due?
  - A. No, I'm not the one who did it.
    - B. I put it in my briefcase.
    - C. The deadline is the end of the month.
- **12.** <u>A</u> Why don't we give Marie a call?
  - A. I think it's too late to call her tonight.
  - B. She liked the present you gave her.
  - C. Because I needed some information from her.
- **13.** <u>C</u> Are you free now, or would you rather talk later?
  - A. No, you'll have to pay for it.
  - B. I'd rather talk in person than send a letter.
  - C. Right now is fine.

- Haven't you already seen this movie?
  A. Yes, but I don't mind watching it again.
  B. I don't know where it's playing.
  C. Yes, we're all ready to go.
- 15. B Whose camera did you borrow?
  A. If you want to use it, that's fine.
  B. My sister lent it to me.
  C. I took a picture of my friend.
- 16. <u>A</u> I took a wrong turn back there, didn't I?
  A. No, I think you're still going the right way.
  B. Sure, you can take one if you want.
  C. It shouldn't take too long to get there.
- How's the soup?
  A. It's not as hot as I'd like it to be.
  B. No, I have my own soap, thanks.
  C. No, I'd prefer a salad, please.
- 18. <u>C</u> Where did you get that houseplant?
  A. I'd put it by the window, I think.
  B. The house is on Third Avenue.
  C. At the florist shop around the corner.
- 19. B Do you know if Ms. Remo is in her office?
  A. Second door on your right.
  B. I think so just knock on her door.
  - C. Of course I know Ms. Remo.
- 20. <u>A</u> How late do you serve breakfast here?
  A. Relax you can get breakfast here twenty-four hours a day.
  - B. I'll have fruit, toast, and coffee.
  - C. At around 8, usually.

### **21.** <u>A</u> Don't I know you from somewhere?

- A. Yes, we met at a convention several years ago.
  - B. Anywhere you want.
  - C. No, I don't know where it is.

### **22.** <u>C</u> How does this hotel suit you?

- A. No, I had a standard room.
- B. This suit fits very well.
- C. Great location, comfortable rooms it's perfect!
- **23.** <u>C</u> Would you please ask the people in the next apartment to turn down their music?
  - A. They like jazz and pop music.
  - B. Sure, sorry to disturb you.
  - C. All right, but I doubt it will do any good.

- **24.** A I wonder why traffic is so light today.
  - A. Because it's a local holiday.
  - B. Yes, anyone could lift it.
  - C. Because it's so dark.
- 25. B Do you prefer an aisle seat or a window seat?A. Yes, in fact, I think I'll need even more oil to fix it.
  - B. Might as well give me an aisle seat there's nothing to see on this flight.
  - C. That will be fine, thanks.
- **26.** <u>B</u> I'd appreciate it if you could call a taxi for me. A. Yes, please call me back.
  - B. Of course, I'll do it right away.
  - C. These tax rates don't apply to you.
- **27.** <u>A</u> Which line should I stand in if I want to get a visa?
  - A. Either line will do.
  - B. Your visa is good for six months.
  - C. You'll definitely need a visa.
- **28.** <u>C</u> Your new laptop computer is smaller than your old one, isn't it?
  - A. Right this one is much older.
  - B. That's true my new one is a laptop.
  - C. Yes, and it's much lighter too.
- **29.** <u>B</u> Is the committee meeting still going to be in Room 8?
  - A. No, my roommate isn't on the committee.
  - B. No, it was moved to Room 119.
  - C. The committee is still planning to meet today.
- **30.** <u>A</u> Which side of the street is the new plant going to be on?
  - A. On the left side as you're driving north.
  - B. It's on Walnut Street.
  - C. Trees were planted on both sides of the street.
- **31.** <u>C</u> What a wonderful apartment you found!
  - A. It's a two-bedroom apartment.
  - B. It's on the third floor.
  - C. Thanks, I think it's nice too.
- **32.** <u>B</u> Is this a new line of products?
  - A. Sure, get in line right behind me.
  - B. No, we've been selling it for several years now.
  - C. Just sign here on the bottom line.

- 33. B I'm from Toronto how about you?
  A. I'm just fine, thanks.
  B. I'm from a town near Chicago.
  - C. Yes, I'd love to go there.
- **34.** <u>B</u> Do you happen to have any business cards with you?
  - A. I work for an accounting firm.
  - B. I think I have some in my briefcase let me check.
  - C. No, this is my own car.
- **35.** <u>C</u> How long have you had that cold?
  - A. For a few more days, but then it will get warmer.
  - B. No, it feels comfortable in here to me.
  - C. For over two weeks. I can't seem to get rid of it.
- **36.** <u>B</u> Do you know what this word means?
  - A. I'd love to travel all over the world.
  - B. No, I've never even seen that word before.
  - C. No, I have no idea what he meant.
- **37.** <u>C</u> How come you're so late?
  - A. Almost an hour.
  - B. By bus.
  - C. I got stuck in traffic.
- **38.** <u>A</u> Do you have a little room left in your suitcase? A. No, it's completely full.
  - B. No, the room is on the right, not the left.
  - C. No, actually, my room was surprisingly large.
- **39.** <u>A</u> What time is it in London now?
  - A. It must be about nine in the evening there.
  - B. I'm going to be there for about four days.
  - C. I always have a wonderful time when I go to London.
- **40.** <u>B</u> Don't you just hate that song?
  - A. Yes, it's quite nice.
  - B. Yes, it is rather annoying.
  - C. No, I didn't eat anything.

- M: Excuse me, is the plane still scheduled to leave at two, or has it been delayed again?
- F: Sorry, sir, it's been delayed for another hour. The weather's really bad out there. On my way to the airport, I saw some trees blown down, and there were lots of damaged roofs.

- M: Just my luck! I can't believe that I rushed to get down here for a 12:30 flight. Not only that, the battery in my cell phone is dead. Can I use your phone? I need to call my client in Miami right away.
- F: I'm afraid I can't let you use this one, sir, but there's a public phone next to the coffee shop.
- 41. B What kind of weather are they discussing?
- **42.** D What time is the plane now scheduled to leave?
- 43. A What will the man probably do next?
- F1: I was thinking, for next week's press conference, we should have Mr. Weisberg answer the reporters' questions.
- F2: Absolutely. Even though he's only been here since last month, he's become a real artist at making the company look good.
- F1: Well, that's his job. I just hope the audio setup works better than it did a couple of months ago. Those buzzing microphones almost drove me crazy!
- 44. <u>C</u> Who is Mr. Weisberg?
- 45. \_C\_\_ How long has Mr. Weisberg worked for the firm?
- **46.** <u>B</u> What problem did they have at the last conference?
- F: I just looked over the brochure you wrote for the sales team. You know, the one that you wrote for our new line of digital cameras. It's not quite on target.
- M: Well, it's only the first draft, Ms. Clark.
- F: I understand that, but could you make it less technical? It's too complex now. People don't like terms they can't understand.
- M: OK, I'll get right on that when I'm finished with the newspaper advertisements for our new DVD player.
- **47.** <u>A</u> What does Ms. Clark think about the man's brochure?
- 48. \_C\_\_ Where do they probably work?
- 49. B What is the man planning to do next?
- F1: I wonder why The Sunflower went out of business. It got a great review in *Dining Magazine* and every time I ate there, there was a big crowd.
- F2: It's not closed permanently. There was a fire in the kitchen last month, but they plan to reopen as soon as the damage is repaired.
- F1: I'm glad to hear that. It was one of the best spots in town. It was so clean, the staff was so friendly, and the food was great!
- **50.** <u>B</u> What are they discussing?
- **51.** <u>C</u> Why is The Sunflower not open now?

- 52. A What can be inferred about The Sunflower?
- M: Tammy, congratulations on your move to China! I know you've wanted to work in one of our overseas offices for a while now. Have you been studying Chinese?
- F: No, I'm so busy that I don't have time to take a course before I go. My number one problem, though, is that the visa is taking too long. I already booked my flight, and now it'll be expensive to change it.
- M: I'm sure that'll all work out. It usually does. In the meantime, you should ask the company to hire a Chinese tutor.
- **53.** <u>B</u> What is Tammy's primary reason for going to China?
- **54.** <u>A</u> What is Tammy's biggest problem?
- 55. D What does the man suggest Tammy do?
- M1: Do you have a specific problem that's bothering you, Mr. Sutcliff?
- M2: Yes, that's why I came in for this check-up. This tooth on the right has been giving me a bit of trouble.
- M1: Let's see . . . hmm, looks like I'll have to do some drilling. Next time you have a problem like this, you shouldn't wait until it gets quite so bad.
- M2: I know, you're absolutely right, but I've been too busy lately to fit it into my schedule.
- 56. D Who is the first speaker?
- 57. \_C\_\_ What is the Mr. Sutcliff's problem?
- **58.** <u>B</u> What advice does the first speaker give Mr. Sutcliff?
- M: Hello, I'm calling from the circulation department of the *Daily Gazette*. I wonder if you'd be interested in subscribing to our newspaper.
- F: Sorry, I already subscribe to the *Morning Times*. I don't have time to read two newspapers.
- M: If you'd be willing to switch to the *Gazette*, I could give you a substantial amount off your subscription today.
- F: Listen, I'm getting a little tired of this! I've been called by your newspaper three times this week! I'm still not interested. Please put me on your no-call list.
- **59.** <u>A</u> Why is the woman not interested in subscribing to the *Daily Gazette*?
- 60. B What does the man offer the woman?
- 61. D How does the woman feel about the call?
- M: Here is my latest piece, Katie. What do you think?
- F: Are you kidding? It's so realistic; it looks almost like a photograph! You should show this in the art exhibit next month.

- M: Thanks. I'm really proud of it. It's such a change from my abstract pieces. I think you were right to tell me to try something like this.
- F: Come on, let's celebrate! The coffee's on me!
- 62. \_C\_ What are they probably discussing?
- 63. \_C\_ What can be inferred about Katie?
- 64. A What does Katie offer to do next?
- M: Hi, honey. Have fun shopping?
- F: Well, you should thank me I saved us a lot of money! They were having some great sales. They had a good deal on tuna fish — buy one, get one free. I got a dozen cans for only ten dollars. And they also had toothpaste on sale!
- M: But . . . you actually didn't need to buy any we have plenty. And where are we going to put all these cans of soup?
- F: I don't know, but they were a real bargain 30 cents off each can.
- 65. <u>C</u> Why did the woman buy so much?
- 66. A How was the tuna fish priced?
- 67. D What does the man imply?
- M1: I wonder if there are any tickets left for the nine o'clock game on Friday night.
- M2: Why don't you call the box office and find out? I'd love to catch that game!
- M1: The box office doesn't open for another two hours not until one p.m. Of course, we could save some money and watch it on your big-screen television.
- M2: I guess we could but . . . I'll tell you what I think. I think we should call the box office as soon as it opens!
- 68. <u>A</u> What are the men talking about?
- 69. \_\_\_ When is the earliest they can call the box office?
- 70. \_B\_ What does the second man imply?

[Questions 71 through 73 are based on the following talk] Japan has long been a leader in the development of robot technology. Robots have been used to build Japanese cars for over thirty years. Every year Japanese manufacturers of robots show off their wares at a trade fair in Tokyo. This year, at the twentieth annual show, there were a few surprises. Surgeons may soon be using a robotic device to aid in micro-surgery. The robot surgeon can do incredibly precise work, stitching up the thinnest veins. Dentists may soon get help from robots too; a company displayed a robotic device that may some day be used to clean teeth and even fill cavities. One company unveiled a robotic night watchman that can patrol sensitive areas and detect any intruders — and never falls asleep! And children who attended the fair were delighted by a lifelike robotic cat that chases a robotic mouse.

**71.** <u>C</u> For how long has the Robot Trade Fair been held in Japan?

Explanation: The speaker says that this is the twentieth annual show.

**72.** <u>A</u> Which type of robot did the speaker NOT mention as being at the trade fair?

Explanation: Although the speaker says that robots have been used to build cars in Japan for thirty years, he does not say that these car-building robots are on display at the trade fair. The other three types of robots are mentioned in the talk.

**73.** <u>A</u> What does the speaker say about the robotic device that may be used by surgeons?

Explanation: The speaker says, "The robot surgeon can do incredibly precise work."

### [Questions 74 through 76 are based on the following advertisement]

These days, everyone seems to be drinking bottled water. And why not? It's refreshing, pure, and safe. But . . . if you drink Quiet Springs Bottled Water, you'll get more than just a drink of water — you'll get all the vitamins you need for a day and for only a little more money! That's right. Drinking one liter of Quiet Springs Bottled Water is the equivalent of taking a best-selling multi-vitamin tablet, with one hundred percent of the minimum daily requirement of vitamin A, vitamin C, the B vitamins, and all the other vitamins considered essential to human nutrition. So drink Quiet Springs Bottled Water, the bottled water with more! Available in half-liter or liter bottles and, for the economyminded, in packs of four single-liter bottles.

### 74. D What characteristic of Quiet Springs Bottled

Water does the speaker especially emphasize? Explanation: The speaker emphasizes the fact that Quiet Springs Bottled Water contains vitamins.

**75.** <u>C</u> What does the speaker imply about most other brands of bottled water?

Explanation: The speaker says that Quiet Springs Bottled Water is available "for only a little more money."

**76.** D What does the speaker suggest for people who want to save money?

Explanation: The speaker says that packs of four singleliter bottles are "for the economy-minded" (in other words, "for people who want to save money.")

### [Questions 77 through 79 are based on the following news bulletin]

The San Francisco Denim Company announced today that it was laying off 40 percent of its workforce and closing

down a factory in New Orleans, Louisiana, one in Guadalajara, Mexico and one in Windsor, Ontario. Its main factory in South San Francisco and a smaller plant in Panama City, Panama will remain open for now. Sarah Glass, a spokesperson for the jeans company, said that the company took these actions in part because automation at its main factory had made it possible to produce more items of clothing more efficiently there. Ms. Glass also cited increased competition as a source of the company's problems. Department store brands of jeans are essentially the same as those made by the San Francisco firm, but cost half as much. Finally, Ms. Glass noted that customers were simply spending less money today on clothing. Ten years ago, the average consumer was spending 14 percent of his or her income on clothing. Today that figure is only 8 percent.

### 77. <u>B</u> Which of these San Francisco Denim Company plants will remain open?

Explanation: The speaker says that the plants in New Orleans, Guadalajara, and Windsor will be shut down, and that a small plant in Panama City will remain open.

**78.** D What does the speaker say about the South San Francisco plant?

Explanation: The speaker says that automation at its South San Francisco factory had made it possible to produce more items of clothing more efficiently there.

**79.** <u>B</u> What percentage of their income do consumers today spend on clothing?

Explanation: The amount of income consumers spend on clothing has declined from 14 percent ten years ago to 8 percent today.

### [Questions 80 through 82 are based on the following announcement]

November is "Taste of India" month here at the MiraVista Hotel. Our guest chef, Mr. Sohan Bhatt, will be flown in from New Delhi to prepare spicy curries, tandoori grilled meats, chicken vindaloo, and many other mouth-watering Indian dishes, which will be served at the Wellington Restaurant on the second floor of the hotel. On Saturday, November 1st, the opening day of our Indian food festival, Mr. Bhatt will prepare a special seven-course Indian feast which will be served in the Somerset Banquet Hall and Ms. Lakshimi Ganesan, representative of the Indian consulate, will be in attendance for this celebration. Also on November 1st, an exhibit of Indian art and jewelry will be on display in our lobby and in the MiraVista Gallery. So join us to open the festivities on November 1st or drop by the Wellington Restaurant anytime during the month to sample the exotic cuisine of India.

**80.** <u>C</u> What is the main purpose of this talk?

Explanation: The main purpose of this talk is to announce an event — "Taste of India Month" — that will take place at the MiraVista Hotel.

**81.** <u>A</u> Who is Mr. Sohan Bhatt?

Explanation: The speaker says that Mr. Bhatt is a guest chef from New Delhi.

82. D Where will the opening ceremony of the food festival take place?

Explanation: The speaker says that the opening ceremony — a special seven-course Indian feast — will be served in the Somerset Banquet Hall.

[Questions 83 through 85 are based on the following talk] You've probably read in the newspapers many times that such and such a company was recalling some product. Have you ever wondered how effective those recalls are? Well, that depends on two main factors. First off, it depends on whether the recall involves safety factors or not. A company that makes products for children recently recalled two items, a baby carriage and a child's swing set. The baby carriage was recalled because of a flaw in the front wheels that made it difficult to turn, but this flaw was not dangerous to children. Only 10 percent of these baby carriages were recalled and replaced. The swing set, however, contained a faulty part that could cause it to tip over, possibly causing injury to children. Over 40 percent of these swing sets were recalled and replaced. The other factor is cost. The more expensive a product, the more likely it is to be successfully recalled. This is true in part because new owners are more likely to register expensive products, and it is therefore easier for the company to contact them. The most successful recalls, of course, are those involving expensive items with safety issues. A leading motorcycle manufacturer successfully recalled a remarkable 90 percent of the motorcycles manufactured at a particular plant in a particular year because they had defective brakes.

**83.** <u>A</u> Which of the following would be the best title for this talk?

Explanation: The talk explains what factors make a product recall effective.

**84.** <u>B</u> What was the problem with the baby carriage mentioned in the talk?

Explanation: The speaker says that the baby carriage was recalled "because of a flaw in the front wheels that made it difficult to turn." A "flaw" is something that is not perfect, and can cause a problem.

**85.** D For which of these products would a recall probably be most successful?

Explanation: According to the speaker, the factors that make a product recall effective are cost and danger to consumers. Choice (A) is dangerous but not expensive. Choices (B) and (C) are fairly expensive but not dangerous. Choice (D) is both dangerous and expensive.

### [Questions 86 through 88 are based on the following recorded message]

Hello, this is a message for Robert Panella. Rob, this is Warren Holt at corporate headquarters. I'll be arriving Monday a little later than I'd planned. I had some matters to attend to at home. I changed my flight and now I won't get into Miami until 10:30, so it will be too late for the dinner you had planned, unfortunately. Oh, and don't bother meeting me at the airport. I'll be getting in too late, and I've already reserved a rental car. Why don't we have breakfast at my hotel Tuesday morning so we can discuss the contract negotiations with Nonesuch Software? And will you please confirm my 1:00 p.m. meeting with Ms. Watson from Nonesuch? Tell her I'm really looking forward to finally meeting her. See you tomorrow, Rob!

### **86.** <u>A</u> Which of the following does Warren Holt cancel in this message?

Explanation: Warren Holt says that he will be arriving in Miami too late for the dinner with Robert Panella.

87. <u>B</u> Why will Warren Holt be delayed?

Explanation: Mr. Holt says that he had "some matters to attend to at home." The phrase, "at home," indicates that these matters were personal, and not business related.

**88.** <u>B</u> Which of the following does Warren Holt ask Robert Panella to do?

Explanation: Warren Holt asks Robert Panella to confirm his 1:00 p.m. meeting with Ms. Watson.

### [Questions 89 through 91 are based on the following news bulletin]

A true-life drama had a happy ending today when two young brothers were found in the Catamount Wilderness Area after being lost for three days. The two boys, Kevin Doyle, ten, and Sean Doyle, eight, were found only a couple of miles from the campsite that they had wandered away from. Hundreds of volunteers had been searching for the boys. It was feared that the boys had wandered into one of the many abandoned gold mines in the area, but they managed to locate a small cabin used in the winter by cross-country skiers and were found there. There was plenty of bottled water stored in the cabin, but no food, and the boys had only one chocolate bar between them. The two brothers were tired, cold, and hungry, but unharmed. They were united with their family and then taken to Chaney County Hospital for observation.

**89.** <u>B</u> How long were Kevin and Sean Doyle missing? Explanation: The speaker says that the boys had been lost "for three days."

**90.** <u>C</u> Where were Kevin and Sean found? Explanation: The boys were found in "a small cabin used in the winter by cross-country skiers."

**91.** <u>B</u> The two boys were probably NOT suffering from which of the following?

Explanation: The speaker says that there was plenty of bottled water in the cabin, so they were probably not thirsty. The speaker also says that the boys were "tired, cold, and hungry."

### [Questions 92 through 94 are based on the following recorded message]

Thank you for calling the Alta Retirement Fund. If you have just enrolled in our program, please listen carefully to the following member information. You will be eligible for a monthly pension after five years of service. Your future monthly retirement benefits will be based on your retirement age. They will also be calculated using either your average monthly pay rate for the last year, or the highest salary that you received for the last two years. Please note that Financial Planning Seminars, six-hour classes, and Retirement Planning Workshops, two-hour classes, are available to all members. While every effort has been made to ensure the accuracy of this report, errors may occur. Please consult your monthly Membership Statement for up-to-date information.

**92.** <u>B</u> How long does a retirement fund member have to work in order to receive monthly benefits? Explanation: The speaker says, "You will be eligible for a monthly pension after five years of service."

**93.** <u>C</u> On which of the following are the retirement payments NOT based?

Explanation: In the talk, it is stated that monthly retirement benefits are based on "your retirement age." It is also stated that they are calculated using "either your average monthly pay rate for the last year, or the highest salary that you received for the last two years."

**94.** <u>A</u> Why does the speaker recommend looking at the Membership Statement?

Explanation: The speaker recommends looking at the monthly Membership Statement because "errors may occur" in the recorded message.

[Questions 95 through 97 refer to the following talk] With so many choices and so little time, many business people have difficulty finding comfortable and affordable hotels when they travel. However, there are a few useful tips for booking a good hotel. The number one tip is to ask friends, family, or co-workers if they know of any good hotels in the city where you will be staying. If you can't get any advice from them, go to the Internet. There you can find a variety of Web sites especially designed to help you search. However, I'd like to offer a word of warning - you must use a credit card to make advanced payment online. If you get to the hotel and find it isn't suitable, it's usually not possible to get your money back. So, it might be advisable to first find a few hotels online you like and then call them with a list of questions. You may want to know exactly where the hotel is located — Is the neighborhood safe at

night? Are there shops and restaurants nearby? Is it on a major road where traffic will keep you awake? Having enough information may save you money in the end.

### **95.** <u>C</u> According to the speaker, what is the best idea for finding a hotel?

Explanation: The speaker says that "The number one tip is to ask friends, family, or co-workers if they know of any good hotels in the city where you will be staying." "Number one" means "the best."

**96.** D What potential problem with online hotel reservations does the speaker mention?

Explanation: The speaker says that it's not usually possible to get your money back if you don't like the hotel and have to find another one (the room has already been charged in advance to a credit card).

**97.** <u>C</u> What does the speaker imply about traffic? Explanation: The speaker says to ask whether or not there is a lot of traffic because it might "keep you awake." The implication is that the traffic noise will not allow you to sleep.

### [Questions 98 through 100 are based on the following announcement]

I'm delighted to be able to report to you that we had a record sales year here at TC Computer Company. I know all of you in engineering have been putting in lots of overtime without a break. We couldn't have been so successful without you. So, we've come up with a few new benefits as a way to thank you, our hard-working employees. We will be offering monthly subway passes, good for twenty rides. These will be available to you at Human Resources next week. And for you stressed-out parents, a new day-care center is scheduled for construction on site beginning next month. We hope it will save you time and effort by not having to drop your little ones off on your way to work. Finally, we will reimburse you up to fifty percent for any computer-related classes you take. The percentage depends on the kind of classes you choose to take and on how much they cost. The only condition regarding the classes is that they will have to be approved by your supervisor. So, check with your supervisor for the application forms. Again, I thank you all and look forward to another productive year.

### **98.** <u>B</u> Why did TC Computer Company decide to give new benefits to its employees?

Explanation: The speaker says that the company would not have been successful without the hard work of the employees, so they are being rewarded with new benefits.

**99.** <u>B</u> Where would an employee go to get a free subway pass?

Explanation: According to the talk, free subway passes will be available at the Human Resource Department.

**100.** <u>A</u> What determines the percentage that the company will pay for classes?

Explanation: The speaker says, "The percentage depends on the kind of classes you choose to take and on how much they cost."

#### Reading

Part 5			
101. C	<b>111.</b> A	<b>121.</b> C	<b>131.</b> B
<b>102.</b> B	<b>112.</b> C	<b>122.</b> D	<b>132.</b> B
<b>103.</b> A	<b>113.</b> C	<b>123.</b> B	<b>133.</b> A
<b>104.</b> D	<b>114.</b> B	<b>124.</b> A	<b>134.</b> C
<b>105.</b> A	<b>115.</b> D	<b>125.</b> B	<b>135.</b> C
<b>106.</b> C	<b>116.</b> A	<b>126.</b> B	<b>136.</b> D
<b>107.</b> B	<b>117.</b> A	<b>127.</b> C	<b>137.</b> A
108. D	<b>118.</b> B	<b>128.</b> D	138. D
109. A	<b>119.</b> D	<b>129.</b> A	139. C
<b>110.</b> C	<b>120.</b> B	<b>130.</b> A	<b>140.</b> D

#### Part 6

- **141.** <u>C</u> The word *too* is used before adjectives and adverbs to indicate that some action is impossible. ("I'm *too* tired to work out this afternoon.")
- **142.** <u>B</u> The verb *result* is used with the preposition *in*.
- **143.** <u>A</u> There is a contrast between this sentence, about a great television ad, and the previous sentence about a bad ad. The only one of the four choices that shows contrast is *on the other hand*.
- **144.** <u>B</u> The noun form *credibility* is needed.
- **145.** D The word *ingredient* means "component" or "part." (The main *ingredient* of bread is flour.") This is the only one of the choices that makes sense.
- **146.** <u>C</u> Regrettably means "sadly" or "unfortunately." The letter writer says that it is unfortunate that his company must raise prices, but that it is necessary because of materials costs.
- **147.** <u>A</u> The verb phrase *would like* is used to express preference in a specific situation. The verb *like* is used to express a general preference. ("I *like* chicken, but tonight, I *would like* some fish.") Therefore, *would like* is appropriate here.
- **148.** D The word *still* is used to indicate that something continues to be true. In this case, the company's candles will continue to be of high quality and

good value. *Still* is the only choice that fits logically and grammatically into the passage.

- **149.** <u>C</u> The noun *produce* means "fresh fruit and vegetables." (*Produce* can also be used as a verb meaning "make.") The next sentence tells you that the paragraph deals with tropical fruit and vegetables.
- **150.** D This is a word-order problem. The correct pattern is, "for someone to do something."
- **151.** B Facilities are a special place or special equipment for doing something. (The library has good computer *facilities*.) This is the only word that makes sense in this blank. Factories are places for manufacturing things, not for storage.
- **152.** <u>A</u> The phrase *as well as* means "in addition to" and is the only choice that makes sense here.

- **153.** <u>B</u> Thursday and Friday (the first two days of the book fair) from 10 a.m. to 2 p.m. are reserved for official school groups.
- **154.** <u>C</u> After the first two days of the book fair, "it is open to all interested members of the public."
- **155.** <u>A</u> The announcement says that "This year, for the first time, Lorenzo the Magnificent will be performing magic . . ."
- **156.** <u>A</u> The purpose of this advertisement is to attract golfers to play at Aaron Springs.
- **157.** B The advertisement says "the par 4, 204 yard 17th hole was featured in *Golf World Magazine* in their list of the most spectacular holes on the West Coast . . . "
- **158.** D The \$85 charged by the golf course on Saturdays and Sundays is the highest fee.
- **159.** <u>C</u> The purpose of the announcement is to report that Pan-Pacific Airlines is restoring its service from Seattle-Tacoma to Tokyo and then to Seoul.
- **160.** <u>A</u> The announcement says that "the path for the renewal of service was cleared by a liberalized aviation agreement signed earlier this year by the U.S. and Japanese governments."

- **161.** <u>A</u> The notice primarily provides information about the use of a decorative fountain.
- **162.** D The notice says that the polished stones "if provided with your unit" should be rinsed. This indicates that the stones do not come with all fountains.
- **163.** D The notice says, "Due to the imperfect edges which are inherent in this fountain or any made from natural stone, water may splash outside the base of the unit."
- **164.** <u>C</u> The article says that Trevor Baylis is the inventor of the wind-up radio, that he has now invented a wind-up laptop computer, and that he is planning to develop a wind-up television and indoor lighting system. Therefore, the radio must be the earliest product Baylis developed.
- **165.** <u>B</u> Because these wind-up products were developed to operate without electricity, they could perhaps be marketed as substitutes for electrical devices that can't be used because of power blackouts.
- **166.** <u>B</u> The book deals with business communication around the world. It would therefore tend to appeal to international businesspersons.
- **167.** D The book is about business communication using faxes, emails, letters, and so on, not about face-to-face business encounters such as luncheons.
- **168.** <u>C</u> If you know the *ins and outs* of some field, you know the important points; you have expertise.
- **169.** <u>C</u> The review says that "There are more than 500 pages . . ."
- **170.** <u>B</u> The review says that "the couple previously collaborated on" the guidebook *Negotiating Your Way Around the Globe.*
- **171.** <u>A</u> Mark Chambers, the sender of the email, indicates that "it's going to take us a little longer than we anticipated to complete our audit" and that his firm will have to bill Michelle Kinsdale's firm for the additional time.
- **172.** <u>B</u> Mr. Chambers says that the audit will take more time because "various members of the marketing team did not save all their travel receipts."

- **173.** <u>B</u> Mr. Chambers says that "we will be billing you for this additional time at our regular rate of \$120 an hour."
- **174.** <u>C</u> The article states that "it is predicted that prices will reach \$100 a pound by the end of the year."
- **175.** D According to the article, the oil is "distilled from the leaves of the patchouli plant . . . "
- **176.** <u>A</u> There is no indication that patchouli oil is used in beverages. The other products, which all contain scents, may very well contain patchouli.
- **177.** <u>B</u> The verb *shunning* means "avoiding" or "staying away from."
- **178.** <u>B</u> The article indicates that "Demand for pachouli has continued to accelerate quickly, particularly in the United States."
- **179.** B The advertisement says that "The display can be customized to display the local time for virtually any world city you choose."
- **180.** D The lowest price mentioned in the advertisement (\$34.95) is offered to Nationwide Airline passengers through the Sky Catalogue.
- **181.** <u>C</u> Tunisia is looking for investors for a frozen orange juice and dried milk plant.
- **182.** D Brazil is seeking a joint-venture opportunity.
- **183.** <u>C</u> The notice says, "For nonmembers, there is a three-tip request limit."
- **184.** <u>B</u> The fact that Mr. Kuska addresses the email to the information office rather than to a person and that he uses the greeting "To whom it may concern" rather than a personal greeting such as "Dear Mr. Smith" or "Hello Ms. Smith" indicates that he does not know the name of the person to whom he is sending the email.
- **185.** <u>A</u> Mr. Kuska is interested in the tip about India, which is seeking a partner to help develop and market a chemical scrubber for reducing air pollution and related environmental problems, and in the tip about Brazil, which is seeking a joint-venture opportunity with an environmental-technology firm. The fact that both of these tips are related to the environment indicates that Mr. Kuska's company is probably an environmental-technology firm.

- **186.** <u>A</u> The purpose of the form is to record information taken from a previous employer during a telephone reference check.
- **187.** D The form indicates that Michio Nakayoshi took the information, and therefore filled out the form.
- **188.** <u>B</u> The applicant's current manager states that Carolina Sanchez "would make an excellent data coordinator," indicating that this is the job that she applied for.
- **189.** <u>C</u> Ms. Barrett tells Mr. Nakayoshi to "get back to him and ask if he (Mr. Longhurst) thinks she (Ms. Sanchez) would do well in a managerial position."
- **190.** D Ms. Barrett suggests offering Ms. Sanchez "\$10,000 more than her current annual salary at BFA." According to the form, Ms. Sanchez is currently making \$32,000. (\$32,000 + \$10,000 = \$42,000)
- **191.** D The purpose of this memo is to announce that Ms. Fiori has been chosen to fill the position of energy management coordinator.
- **192.** <u>A</u> The memo says that Ms. Fiori will "be announcing accomplishments and successes in our weekly newsletter."
- **193.** <u>B</u> In his memo, Mr. Kendall writes, "Please email or call Ms. Fiori to communicate any ideas you may have for saving energy . . ." Mr. Erge is therefore emailing Ms. Fiori to suggest a way to save electricity used to light offices.
- **194.** <u>C</u> Mr. Erge writes, "What we need, I believe, is a computerized system that will automatically shut off the lights at a certain hour or when the last person leaves the office."
- **195.** <u>A</u> According to Mr. Erge's email, the electrical bill for lighting is \$50,000 annually. His suggestion could reduce this to \$40,000. Therefore, the company could save \$10,000 annually.
- **196.** <u>C</u> The word *frantically* is closest in meaning to "anxiously" or "nervously."
- **197.** <u>A</u> The advertisement in the fax says "Fax inquiries to owner Ahmed R. Malek."

- **198.** D Ms. Soares says that her client is looking for a light-industrial facility in Singapore. The facility for sale is "conveniently situated close to Singapore in Johor Baharu, Malaysia" but is not actually in Singapore.
- **199.** <u>A</u> It is a 6,000 m<sup>2</sup> facility. About one third of the facility is air conditioned. Therefore, 2,000 m<sup>2</sup> must be air conditioned.
- **200.** D The property for sale is "currently vacant," (meaning empty and unused) according to the advertisement.

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